

ANNUAL REPORT 2015



MONTANA NONPROFIT ASSOCIATION

Many Missions
One Voice

Our mission is to provide leadership for Montana's nonprofit sector and partner with charitable nonprofits to promote a sustainable, networked, and influential sector.



MANY MISSIONS
ONE VOICE



MNA is looked to as a leader and the recognized voice of the nonprofit sector in Montana. We fulfill our role by building awareness, supplying vital resources, and supporting and creating collaborative networks on behalf of charitable nonprofits across the state.

2015 WAS A FULL YEAR. We traversed the state multiple times to meet, network, educate, convene, listen, promote and advocate. We offer this report as a type of journal—filled with numbers and narrative that capture our work. The numbers describe what we did exactly. The stats. But woven around them is the meaning: the stories of how MNA and our members are making a difference in Montana.

Among the 2015 highlights are *Nonprofit Kaleidoscope*, our first eastern Montana conference; the *Network Migrant*, a project to strengthen local nonprofit networks in the state; opposing and then working to lessen the burdens of *HB389*, which revamped property tax exemption for thousands of nonprofits; and, this year's rural *Nonprofit Management Series* in Havre. We also toured three national speakers through the state, continued to offer a robust menu of sixteen cost-saving products for members, served as advocates throughout the Montana legislative session, and held our largest annual conference ever in Billings.

Our membership held steady with a retention rate of 88%. We ended 2015 with 588 nonprofit organization members, a 1% increase over 2014. We are deeply appreciative of another 77 affiliate members—consultants, businesses, government partners, and generous friends—who are an important part of our association.

Financially MNA ended the year with a deficit, primarily due to the spend down of multi-year grants. We expect this in particular years—nonetheless we closed the door on 2015 determined to increase earned income in 2016.

As we celebrate 2016—our fifteenth anniversary—we recall MNA was built on the belief that we would be stronger together than apart—and that has proved true. We are proud of MNA's associative heartbeat and grateful for our role in Montana's nonprofit community. Thank you for the opportunity to lead when leadership is needed, to give voice when it's called for, and to be both your resource and partner in this demanding, meaningful and optimistic work we share.

Mary Peterson
Chair, MNA Board of Directors

Liz Moore
Executive Director

Cover: Montana Outdoor Science School.

Opposite: Special Olympics Winter Games.

Above: Emerson Cultural Center, Bozeman.



MNA's policy work is guided by a Public Policy Council comprised of nonprofit leaders representing housing, economic development, early childhood, faith-based organizations, the arts, philanthropy, youth, disabilities, environment, nonprofit law, and the nonprofit sector generally.

Above: Special Olympics Law Enforcement Torch Run, Ravalli County.

Opposite Top: Havre Pride. Bottom: Read to the Dog, Billings Public Library.

AWARENESS AND ADVOCACY

PROPERTY TAX EXEMPTION WAS A PROMINENT ISSUE for MNA members during the 2015 Legislative Session. HB389 would require almost all charitable nonprofits to reapply for property tax exemption every six years, pay a fee to do so and regurgitate a significant amount of background information with each reapplication. The bill also required the Department of Revenue (DOR) to develop and maintain a public list of all tax exempt property.

When HB389 passed, the final bill would be burdensome for nonprofits. However, during the hearings MNA and others brought the nonprofit voice to the table, resulting in a better end product. The reapplication fee was reduced in some cases to zero. The requirement to reapply every six years was replaced by a one-time re-application. To minimize the chance that nonprofits would be caught unaware, MNA worked with DOR to publicize the reapplication requirement.

"The Montana Department of Revenue and Governor Bullock wish to thank the MNA for their assistance and advice in implementing HB389, to develop an accurate data base of nonprofits in Montana. Governor Bullock would also like to thank the MNA and all its member organizations for their continued good works for the benefit of all Montanans."

Other policy issues:

- Monitored the introduction and eventual passage of legislation that allowed Benefit Corporations in Montana.
- Offered public comment on the perspective of member organizations when the U.S. Department of Labor drafted new regulations that more than doubled the threshold for overtime pay and exempt employees.
- Hosted Beth Bowsky of the National Council of Nonprofits in an eight-city tour to inform nonprofits about the OMB Uniform Guidance as it pertains to government contracts and grants.
- MNA members participated in a victory at the end of 2015: the passage of federal legislation making permanent giving incentives related to land conservation, food bank inventories, and IRA rollovers.

RESOURCES

35% OF MNA MEMBERS AND ALMOST HALF OF MONTANA'S CHARITABLE NONPROFITS are located outside of the seven largest population centers. Yet leaders in Montana's rural communities are hard pressed for resources, typically traveling out of town for professional development.

This year MNA took another step forward to tackle this issue. From February to May MNA was up on the hi-line working with nonprofit leaders from Havre and Malta. The rural NONPROFIT MANAGEMENT SERIES brought together thirty-six nonprofit staff members, board members and other volunteers serving this northern swath of the state.

In June, MNA hosted "NONPROFIT KALEIDOSCOPE", a one-day eastern Montana conference in Miles City. Almost fifty leaders from twenty-eight eastern Montana organizations came together to learn about board leadership, team development, philanthropy, communications and volunteerism.

2015 was the third year of MNA's NONPROFIT MANAGEMENT SERIES, which offers leaders a deep dive into the essentials of nonprofit management. MNA hosted seven workshops in Havre and Great Falls on topics of Board Governance, Financial Management, Fund Development and Strategic Planning.

"...We were rebuilding. To have the classes locally where I could limit my expenses was huge. Not to mention I was new so the information was great. But not having to travel was a big bonus. What stuck with me was learning what my job was and what our board's job was. I wasn't sure of my responsibilities... We also talked about our mission statement and policy manual—all things that had been somewhat neglected. It took about a year but we got it revised and updated. That was a big deal."

—JESSICA NEBEL, *United Way of Hill County*

MNA brought national speakers to eight Montana communities in 2015:

- **Fundraising guru ANDY ROBINSON**—Fund Development
- **NTEN CEO AMY SAMPLE WARD**—Social Media
- **BETH BOWSKY**, *National Council of Nonprofits Policy Specialist on Government-Nonprofit Contracting*—Changes in Government Contracts and Grants.



IN 2015:

910 different people took part in an MNA training event.

71% of MNA members used their member benefits to reduce overhead & professional development costs.

At least one nonprofit leader attended an MNA training event from 69 rural communities.

NETWORKS

If you want to go fast, go alone. If you want to go far, go together.
—AFRICAN PROVERB

Stronger Together

MNA'S MEMBERSHIP IS A NETWORK ALMOST 700 STRONG, including almost 600 nonprofits and more than seventy-five affiliates: consultants, agencies, businesses, and individuals who are part of MNA. MNA members range in size from all volunteer organizations to some of the largest employers in the state.

- 88% of MNA's members renewed their membership in 2015.
- MNA could count 10% of all IRS registered 501(c)(3) nonprofits in Montana as members, with "market share" ranging by community from 8% (Kalispell) to 22% (Helena).
- 75% of Montana's counties (42 of 56) have at least one active MNA member.
- 35% of MNA members are headquartered outside the seven population centers.

Many MNA members are also part of smaller networks in their home communities. For several years MNA has supported the leaders of local nonprofit networks. Through monthly conference calls, the "Networkers" have come together for peer support, resources, and exchange of ideas and information.

In 2015, as part of an overall initiative to support local networks, MNA announced a small mini-grant available to a new or emerging nonprofit network. In September, on the recommendation of their peers, the grant was awarded to an emerging network in the eastern Montana community of Glendive. This gave leaders in Glendive the chance to take a giant step forward in their longtime goal of establishing the Glendive Nonprofit Café. And as a bonus—several other network leaders joined the monthly Networkers calls as a result of the mini-grant process, bringing the number of communities represented from five to thirteen over the course of 2015.

Kalispell, Missoula, Ronan, Hamilton, St. Regis, Great Falls, Helena, Bozeman, Red Lodge, Busby, Billings, Glendive, and Anaconda—communities with emerging or established local nonprofit networks.



"Great things started to happen as we worked to form our nonprofit network in Glendive. First, we reached out to a real cross-section of potential members: new versus old nonprofits, large versus small, and established versus struggling. The result was a renewed interest in collaboration and a focused search for education in our community."

"My favorite outcome has been the one-to-one professionally supported mentoring that has emerged...I love the frank discussions on how to overcome our innate challenges in eastern Montana."

—CAROL CONDON, *Glendive Nonprofit Café*



Montana's vitality and livability depend on a thriving nonprofit sector. We see a future where Montana communities are enriched by nonprofits who have the resources they need for mission fulfillment; the depth and breadth of strategic connections they seek with one another and with partners in business and government; and who are recognized and widely celebrated for their contributions to the quality of life in Montana and beyond.

Opposite Top: Helena Civic Television
Bottom: Montana Economic Developers Association.

Above: Special Olympics Winter Games.

- MNA Nonprofit Members
- A Carousel for Missoula Foundation Inc.
 - Absaroka Beartooth Wilderness Foundation
 - ACLU of Montana Foundation
 - Adult Resource Alliance of Yellowstone County
 - Adventure Cycling Association
 - AERO—Alternative Energy Resources Organization
 - Alberta Bair Theater
 - Alliance for Youth, Inc.
 - Alpine Artisans, Inc.
 - Alternatives, Inc.
 - American Indian Institute
 - American Red Cross of Montana
 - Anaconda Community Foundation
 - Archie Bray Foundation
 - Area II Agency on Aging
 - Art Spot
 - Arts Council of Big Sky
 - ASPEN—Abuse Support & Prevention Education Network
 - Back Country Horsemen of the Flathead
 - Bear Paw Development Corporation
 - Beartooth Billings Clinic-Foundation
 - Beartooth Humane Alliance
 - Beartooth Mountain Christian Ministries
 - Beartooth Recreational Trails Association, Inc.
 - Beaverhead Trails Coalition
 - Befrienders, Inc.
 - Benefis Health System Foundation
 - Bicentennial Apartments
 - Big Brothers Big Sisters of Butte—Silver Bow
 - Big Brothers Big Sisters of Flathead County
 - Big Brothers Big Sisters of Gallatin County
 - Big Brothers Big Sisters of Helena and Great Falls
 - Big Brothers Big Sisters of Missoula, Inc.
 - Big Brothers Big Sisters of Park and Sweet Grass Counties
 - Big Brothers Big Sisters of Yellowstone County
 - Big Hole River Foundation, Inc.
 - Big Hole Watershed Committee
 - Big Horn Hospital Association
 - Big Sky Community Corporation
 - Big Sky Film Institute
 - Big Sky Institute for the Advancement of Nonprofits
 - Big Sky Science Education Enhancement
 - Big Sky Senior Services, Inc.
 - Bike Walk Montana
 - Billings Amateur Hockey League
 - Billings Child Care Association
 - Billings Clinic
 - Billings Community Foundation
 - Billings Depot, Inc.
 - Billings Family YMCA
 - Biomimicry Institute
 - Bitter Root Cultural Heritage Trust
 - Bitter Root Resource Conservation & Development Area
 - Bitterroot Ecological Awareness Resources—B.E.A.R.
 - Bitterroot Therapeutic Riding
 - Black Rose Spiritual Center
 - Blackfoot Challenge
 - Blue Mountain Clinic, Inc.
 - Boyd Andrew Community Services
 - Boys and Girls Club of Lewistown
 - Boys and Girls Club of Richland County
 - Boys and Girls Clubs of Yellowstone County
 - Bozeman Area Community Foundation
 - Bozeman Art Museum
 - Bozeman Deaconess Foundation
 - Bozeman Schools Foundation
 - Bozeman Senior Center, Inc.
 - Bozeman Symphony Society
 - Brain Injury Alliance of Montana
 - Bridgcare
 - Broadwater Community Health Foundation, Inc.

Burton K. Wheeler Center
 Butte 4-C's
 Butte Emergency Food Bank
 C.M. Russell Museum
 Camp Mak-A-Dream
 Cancer Support Community Montana
 Cantlon Family Youth Home
 Carbon County Historical Society and Museum
 Carbon/Stillwater Community & Senior Programs
 Career Futures, Inc.
 Career Training Institute
 Career Transitions
 Carroll College, Office of Institutional Advancement
 CASA for Kids, Inc. Flathead County
 CASA of Hill County, Inc.
 CASA-CAN Children's Advocate Network
 Catholic Foundation of Eastern Montana
 Center for Large Landscape Conservation
 Center for Mental Health
 Central Asia Institute
 Central Montana Youth Mentoring Program, Inc.
 Cheerful Heart, Inc.
 Child Bridge, Inc.
 Child Care Connections
 Child Care Partnerships
 Child Care Resources
 Child Development Center
 Children's Alliance of Montana
 Children's Museum Missoula
 Children's Museum of Bozeman, Inc.
 Children's Museum of Montana
 Citizens For A Better Flathead
 Clark Fork Coalition
 Clark Fork Valley Hospital Foundation
 Clearwater Resource Council
 Climate Ride
 Cody Dieruf Benefit Foundation
 Coffelands Foundation
 Community 7 Television
 Community Action Partnership of Northwest Montana
 Community Counseling and Correctional Services, Inc.
 Community Food & Agriculture Coalition
 Community Foundation for a Better Bigfork
 Community Mediation Center
 Community Option Resources Enterprises, Inc.
 Confluence Center
 Conrad Mansion Museum
 Cottonwood Commons Transition Home
 Cottonwood Day School
 Court Appointed Special Advocates of Missoula-CASA
 Creative Arts Council
 Custer County Community Table
 Custer Network Against Domestic Abuse
 Dawson College Foundation
 Dawson County Domestic Violence Program



Right: North Valley Food Bank

Opposite: Reach Higher Montana.

Dawson County Healthy Communities Coalition
 Dayton Proctor Park Association
 Deep Bay Center
 Developmental Educational Assistance Program
 Disability Rights Montana
 Dog Tag Buddies
 Dolce Canto, Inc.
 Domestic and Sexual Violence Services of Carbon County
 Domestic Preparedness Assistance Center
 Dream Adaptive Recreation, Inc.
 Eagle Mount Billings
 Eagle Mount Bozeman
 Eagle Mount Great Falls
 Easter Seals-Goodwill Northern Rocky Mountain, Inc.
 Eastern Montana CASA-GAL Inc.
 Eastern Montana Industries*
 Eastern Plains Economic Development Corporation
 Ecology Project International
 Eleanore's Project
 Emerson Center for the Arts and Culture
 Emma's House
 Energy Share of Montana
 Family Connections
 Family Promise of Gallatin Valley, Inc.
 Family Promise of Great Falls, Inc.
 Family Promise of Greater Helena
 Family Promise of Missoula
 Family Promise of Yellowstone Valley
 Family Service, Inc.
 Family Support Network
 Fifth Judicial District Voice for Children
 First Judicial District CASA-GAL Program, Inc.
 Flathead County Library Foundation
 Flathead Food Bank, Inc.
 Flathead Lake United Methodist Camp & Conference Center, Inc.
 Flathead Lakers
 Florence Civic Club
 Florence Crittenton Home & Services
 Forsyth Health and Recreation Advocates
 Fort Peck Fine Arts Council
 Forward MT Foundation
 Foundation for Animals
 Foundation for Community Care
 Foundation for Community Health
 Foundation for Community Vitality
 Foundation for the Diocese of Helena
 Friends of Dornix Park
 Friends of Francis
 Friends of Pompeys Pillar
 Friends of the Bozeman Public Library
 Friends of the Hobson Library
 Friends of the Library (Livingston)
 Friends of the Missouri River Breaks Monument
 Friendship Center of Helena, Inc.
 Friendship House of Christian Service
 Front Range CASA/GAL
 Gallant Chance Ranch
 Gallatin County Love in the Name of Christ
 Gallatin Historical Society
 Gallatin Ice Foundation
 Gallatin River Task Force
 Gallatin Valley Farm to School
 Gallatin Valley Land Trust
 Gallatin Valley YMCA
 Garden City Harvest
 Gateway to Glacier Trail
 Girl Scouts of Montana and Wyoming
 Glacier Community Health Center, Inc.
 Glacier National Park Conservancy
 Glacier Symphony & Chorale
 Glacier Unitarian Universalist Fellowship
 Glacier-Two Medicine Alliance
 Glendive Medical Center Foundation
 Glen-Wood, Inc.

*MNA Sustaining Member

Global Village, Inc.
 Good Samaritan Ministries Thrift Store
 Grandstreet Theatre
 Great Burn Study Group
 Great Falls Senior Citizen's Center
 Great Falls Symphony Association
 Greater Gallatin United Way
 Greater Gallatin Watershed Council
 Greater Missoula Family YMCA
 Greater Montana Foundation
 Greater Polson Community Foundation
 Grizzly & Wolf Discovery Center
 Habitat for Humanity Great Falls Area
 Habitat for Humanity Mid-Yellowstone Valley
 Habitat for Humanity of Gallatin Valley
 Habitat for Humanity of Missoula
 Hamilton Players, Inc.
 Haven
 Haynes Foundation
 Healthy Mothers Healthy Babies, The Montana Coalition, Inc.
 Heart of the Valley Animal Shelter
 Helena Area Community Foundation
 Helena Area Habitat for Humanity
 Helena Civic TV
 Helena Education Foundation
 Helena Family YMCA
 Helena Food Share
 Helena Indian Alliance
 Helena Industries, Inc.
 Helena Tourism Alliance
 Help Center, Inc.
 HELP Committee and Boys and Girls Club of the Hi-line
 High Stakes Foundation
 Hi-Line Home Programs, Inc.
 Hi-Line Women Against Breast Cancer
 Hockaday Museum of Art
 Holter Museum of Art
 Home ReSource
 Homework, Inc.
 Hospice Care Foundation
 Human Resource Development Council (HRDC), District 4
 Human Resource Development Council (HRDC), District 7
 Human Resource Development Council (HRDC), District 9
 Human Science Institute, Inc.
 Humane Society of NW Montana
 Humanities Montana
 Impact on Learning, Inc.
 Indian Law Resource Center
 Intermountain Children's Home and Services
 International Choral Festival of Missoula
 International Organic Inspectors Association
 Internet Legacy Institute, Inc.
 Invasive Species Action Network
 Jack Creek Preserve Foundation
 Jeannette Rankin Peace Center
 Job Connection, Inc.
 Jwalaan Muktika School for Illumination
 K9 Care Montana Inc.
 Kalispell School District No 5 Education Foundation, Inc.
 Kay McKenna Youth Foundation
 Kootenai Heritage Council, Inc.
 Kootenia River Development Council
 L.P. & Teresa Anderson Foundation
 Lake County CDC
 Lakeside QRU, Inc.
 Landon's Lookout
 Last Chance Nordic Ski Club
 Last Chance Tennis Association
 Laurel Montana Community Foundation, Inc.
 LaVie: An Early Pregnancy Clinic
 Leadership Montana
 Lewis and Clark Library Foundation
 Lewis and Clark Literacy Council
 Lewis and Clark Trail Heritage Foundation
 Liberty Place, Inc.



Life Skills FORE Montana Youth, Inc.
 LIFTT, Inc.
 Lighthouse Christian Home & Services, Inc.
 Lincoln County Transportation Service, Inc.
 Literacy Bitterroot
 Literacy Center of NW Montana
 Living Art of Montana
 Livingston Healthcare Foundation
 Livingston Youth Soccer Association
 Lolo Watershed Group
 Loyola Sacred Heart Foundation
 Luccock Park Camp Ministries
 Madison River Foundation, Inc.
 MAI WAH Society
 MAPS Media Institute
 McLaughlin Research Institute for Biomedical Sciences
 Merlin Counseling, Consulting, & Community
 Miles City Community College Endowment
 Mineral County Community Foundation
 Mission Mountain Enterprises, Inc.
 Missoula Aging Services
 Missoula Children's Theatre
 Missoula Community Access Television, Inc.
 Missoula Community Foundation
 Missoula Community School
 Missoula Cultural Council
 Missoula Developmental Service Corporation
 Missoula Downtown Foundation
 Missoula Food Bank
 Missoula Housing Authority
 Missoula Interfaith Collaborative
 Missoula Manor Homes
 Missoula Ravalli Transportation Management Association, Inc.
 Missoula Senior Citizens Center Association
 Missoula Writing Collaborative
 MonDak Historical & Arts Society
 Montana 4-H Foundation
 Montana A Cappella Society
 Montana Amateur Sports, Inc. dba Big Sky State Games
 Montana Aquatic Resources Services, Inc.
 Montana Arts Council
 Montana Association of Christians
 Montana Audubon
 Montana Budget and Policy Center
 Montana Chamber Foundation, Inc.
 Montana Child Care Resource & Referral Network
 Montana Coalition Against Domestic & Sexual Violence
 Montana Community Development Corporation
 Montana Community Foundation, Inc.
 Montana Conservation Corps
 Montana Council of Teachers of Mathematics
 Montana Council on Developmental Disabilities
 Montana Creativity Quest-Montana Destination Imagination
 Montana Credit Unions for Community Development
 Montana Economic Developers Association
 Montana Economic Revitalization & Development Institute

Right: Warriors and Quiet Waters.

Opposite: Emerson Cultural Center, Bozeman.



Montana Environmental Education Association
 Montana Environmental Information Center
 Montana Farm Bureau Foundation
 Montana Federation of Garden Clubs, Inc.
 Montana FFA Foundation Incorporated
 Montana Food Bank Network
 Montana Healthcare Foundation
 Montana Herb Gathering
 Montana History Foundation
 Montana Horse Sanctuary
 Montana Independent Living Project
 Montana Indian Business Alliance
 Montana Innocence Project
 Montana Justice Foundation
 Montana Land Reliance
 Montana Legal Services Association
 Montana Library Association, Inc.
 Montana Meth Project
 Montana Natural History Center
 Montana Operation Lifesaver, Inc.
 Montana Oral Health Foundation
 Montana Outdoor Science School
 Montana Police Protective Association Foundation
 Montana Post Secondary Educational Opportunities Council
 Montana Programmers
 Montana Project Healing Waters Fly Fishing, Inc.
 Montana PTA
 Montana Public Health Association
 Montana Renewable Energy Association
 Montana Rescue Mission
 Montana Section of the American Water Works Association
 Montana Shares
 Montana State University–Billings Foundation
 Montana State University–Northern Foundation
 Montana Supporting Soldiers
 Montana Tech Foundation
 Montana Transportation and Restoration Museum
 Montana Veterans Foundation
 Montana Veterans Support Foundation
 Montana Watershed Coordination Council
 Montana Wilderness Association
 Montana Wildlife Federation
 Montana Youth Soccer Association
 Montana's Outdoor Legacy Foundation
 Montanical Garden
 Mountain Home Montana, Inc.
 MusEco Media and Education Project
 Museum of the Rockies, Inc.
 Musselshell Valley Community Foundation
 Myrna Loy Center for Performing and Media Arts
 NAMI–Billings
 NARAL Pro-Choice Montana Foundation
 National Alliance on Mental Illness of Montana
 National Center for Appropriate Technology–N.C.A.T.
 National Indigenous Women's Resource Center, Inc.

National Institute on Money in State Politics
 National Museum of Forest Service History, Inc.
 Native American Community Development Corporation
 Native Generational Change
 NC Foundation
 NCBI Missoula
 Neighbor To Neighbor
 NeighborWorks
 Nerdy Girls, Inc.
 North Central Area Agency on Aging
 North Central Independent Living Services
 North Lake County Library Foundation
 North Valley Hospital Foundation
 Northeast Montana Health Services Charitable Foundation
 Northern Plains Resource Council
 Northwest Association of Blind Athletes
 Northwest Connections–Environmental and Cultural Resource Center
 Northwest Montana United Way, Inc.
 NOVA Center for the Performing Arts
 Old Trail Museum
 One Montana
 Oneness Project
 Open Aid Alliance
 Opportunities, Inc.
 Opportunity Link, Inc.
 Opportunity Resources, Inc.
 Organic Advisory and Education Council
 Original Governor's Mansion Restoration Society
 Orphan Girl Productions
 Our Montana, Inc.
 Parents Let's Unite for Kids–PLUK
 Paris Gibson Square, Inc.
 Park County Community Foundation
 Park County Environmental Council
 Park County Senior Citizens Center
 Parmly Billings Library Foundation
 Partners United for Life Saving Education
 Peers Unlimited
 Planned Parenthood of Montana
 Polar Bears International
 Pondera Arts Council
 Potomac Greenough Community Center
 Poverello Center, Inc.
 Prayer Lodge
 Pregnancy Outreach Clinic
 Prickly Pear Land Trust
 Pride Foundation
 Project WET Foundation
 Providence Montana Health Foundation
 Public Land/Water Access Association, Inc.
 Queen City Ballet Company
 Ranchers Stewardship Alliance
 Ravalli County Council on Aging
 Ravalli County Museum and Historical Society (was Bitterroot Valley Historical Society)
 Ravalli Services Corporation
 Reach Higher Montana
 Reach Out & Care Wheels, Inc.
 Reach, Inc.
 Red Lodge Area Community Foundation
 Red Willow Learning Center
 Region IV Family Outreach, Inc.
 Relational Wisdom 360
 Residential Support Services
 Resource, Support and Development, Inc.
 Rialto Community Theatre, Inc.
 Richland Opportunities, Inc.
 RiverStone Health Foundation
 Roberts Community Foundation
 Rocky Mountain College
 Rocky Mountain Development Council, Inc.
 Rocky Mountain Elk Foundation
 Rocky Mountain Front Weed Roundtable
 Ronald McDonald House Charities of Western Montana

Ruby Habitat Foundation
 Ruby Valley Hospital Foundation
 Run Wild Missoula
 Rural Dynamics, Inc.
 Rural Employment Opportunities, Inc.
 SAFE Harbor, Inc.
 Salish Kootenai College Foundation
 Samaritan House, Inc.
 Sanders County Coalition For Families
 Sanders County Community Development Corporation
 Seeley Lake Regional Center for Kinetic Sports
 Service Animals for You
 Sheridan Health Care Foundation
 Shift Empowerment Programs
 Silver Bow Art
 Silver Run Skiing Foundation
 Sixth Judicial District CASA GAL
 Smelter City Family Development
 Snowy Mountain Development Corporation
 Soil and Water Conservation Districts of MT, Inc.
 Soulshine Foundation
 South Central Montana Regional Mental Health Center
 Southwest Montana School Services
 Southwestern Montana Family YMCA
 Special K Ranch, Inc.
 Special Olympics Montana
 Splashes of Joy
 St. John's Lutheran Ministries
 St. Labre Indian School Educational Association
 St. Peter's Hospital Foundation
 STEP, Inc.
 Sula Country Life Club–Community Clubhouse
 Summit Independent Living Center
 Sun River Watershed
 Sunburst Community Service Foundation, Inc.
 Sunburst Unlimited, Inc.
 Sunrise Women's Clinic
 Supporters of Abuse Free Environments, Inc. (SAFE)
 Swan Valley Community Foundation
 Swan View Coalition
 Sweet Grass Community Foundation
 Sweet Pea a Festival of the Arts
 Sweetgrass Development, EDD
 Tamarack Grief Resource Center
 Teller Wildlife Refuge
 Teton Medical Center Foundation
 The Bozeman 3
 The Center for Children and Families
 The Little Children's Home, Inc.
 The Nature Conservancy
 The New Life Mission
 The Nurturing Center
 The People's Partners for Community Development
 The Rosebud Foundation
 The Roxy Theater
 The Salish Institute
 The Station Foundation
 The Traveling School
 Thrive
 Tobacco Valley Animal Shelter
 Travelers' Rest Preservation & Heritage Association
 Treacy Foundation
 Try.Discover.Create
 Tumbleweed Runaway Program, Inc.
 Twin Bridges Senior & Community Center, Inc.
 United Way of Butte and Anaconda
 United Way of Cascade County
 United Way of Hill County
 United Way of Missoula County
 United Way of the Lewis & Clark Area
 United Way of Yellowstone County
 University of Great Falls
 University of Montana Western Foundation
 Upper Missouri Watershed Alliance
 Upper Swan Valley Historical Society, Inc.

Ursuline Centre Historical Foundation
 Valley County Community Foundation
 Verge Theater
 Victim-Witness Assistance Services Inc.
 Violence Free Crisis Line, Inc.
 Vital Ground Foundation
 Voices of Hope
 Warriors and Quiet Waters
 Watershed Education Network
 WaterWorks Art Museum
 Watson Children's Shelter, Inc.
 West Mont
 West Yellowstone Foundation
 Western Heritage Center
 Western Montana Area VI Agency on Aging
 Western Montana Chapter for the Prevention of Elder Abuse
 Western Native Voice
 Western Sustainability Exchange
 Whitefish Community Foundation
 Whitefish Lake Institute
 Whitefish Legacy Partners
 Whitefish Theatre Co.
 Wild Rockies Field Institute
 Wilderness Watch, Inc.
 Windhorse Equine Learning
 Women In Action
 Women's Opportunity Resource–W.O.R.D.
 Women's Resource Community Support Center
 Women's Voices For The Earth
 World Montana
 WW Idea, Inc.
 Yellowstone AIDS Project, Inc.
 Yellowstone Art Museum
 Yellowstone Association
 Yellowstone Boys and Girls Ranch Foundation
 Yellowstone CASA
 Yellowstone Historic Center
 Yellowstone Park Foundation
 Yellowstone River Parks Association Inc.
 Yellowstone Valley Animal Shelter
 Yellowstone Wildlife Sanctuary
 Young Families Early Head Start, Inc.
 Young Parents' Education Center, Inc.
 Youth Connections
 Youth Dynamics, Inc.
 Youth Homes, Inc.
 YWCA Billings
 YWCA Helena
 YWCA Missoula
 YWCA of Billings Endowment Foundation
 YWCA of Great Falls / Mercy Home
 ZooMontana
 Zootown Arts Community Center



AFFILIATE MEMBERSHIP

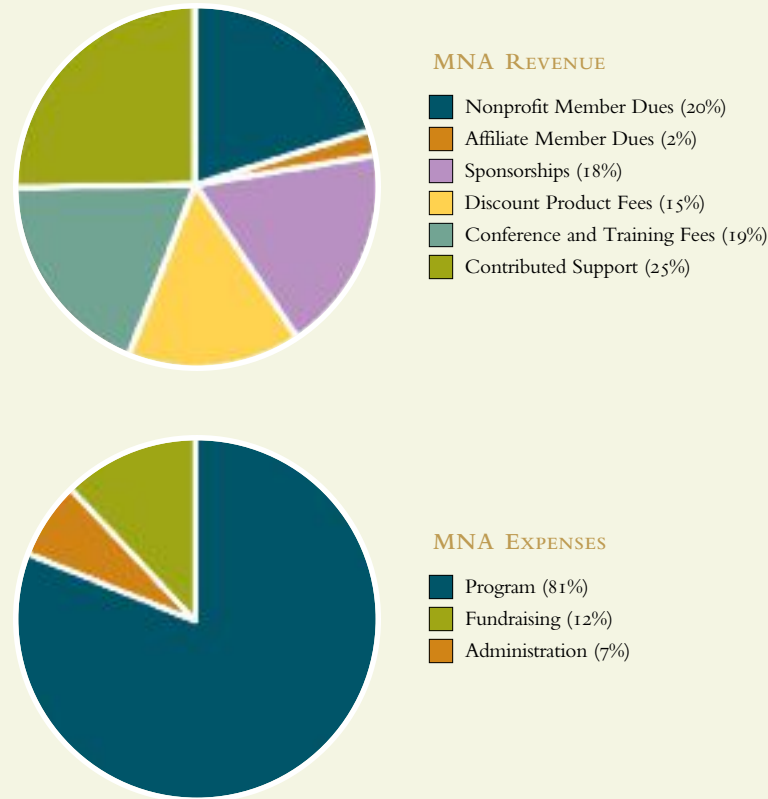
Allegra Marketing, Print, Mail
 Amatics CPA Group
 Arthur M. Blank Family Foundation
 Associated Employers
 Bannack Group, LLC
 Best Place Consulting, LLC
 Bullhook Community Health Center, Inc.
 Chany Reon Ockert Consulting, LLC
 CKSyme Media Group
 Community Foundation of Northern Rosebud County
 Comprehensive Professional Resources, LLC
 Dave Curry Consulting
 Destination Missoula
 Dorcie Dvarishkis
 Extension Service, Montana State University
 First Interstate Bancsystem Foundation*
 First Nonprofit Companies*
 Frontline Processing Corporation*
 Glacier Country Tourism
 GrantHub, a division of Foundant Technologies
 Healthserve/Bancserve
 Helena BID
 Invisage Consulting LLC
 Jefferson Local Development Corporation
 Junkermier, Clark, Campanella, Stevens PC
 Karin Clark-Cassens
 Lawrence D. Johnson, Attorney at Law
 Leavitt Group*
 M+R Strategic Services*
 Melissa Kramer
 Missoula County Weed District & Extension
 Montana Beer & Wine Distributors Association
 Montana Board of Crime Control-Department of Justice
 Montana Conservation Voters
 Montana Department of Labor & Industry
 Montana Historical Society
 MRG Financial Services, PLLC
 MSU Office of Activities and Engagement
 Nancy Zadick
 Ned Cooney, Facilitator & Consultant
 O.P. & W.E. Edwards Foundation*
 Park Side Credit Union
 PayneWest Insurance*
 PSIA-NRM
 Richland County Health Department
 Sage Solutions Nonprofit Consulting, LLC
 Sherry Meador
 Sidney Chamber of Commerce
 Sue Talbot
 The Dotted i
 The Wendt Agency
 Third Sector Consulting Group, LLC
 Trister, Ross, Schadler & Gold, PLLC
 UM Office for Civic Engagement
 Wipfli LLP-Billings
 Wipfli LLP-Helena*

* MNA Sustaining Member

Additional Donors

Russ Cargo	Peggy Owens
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Leslie Modrow	Dale Woolhiser
Liz Moore	Dawn Wrigg
Aidan Myhre	

FINANCIAL STATEMENTS 2015



MNA'S BUSINESS MODEL is currently 75% earned income and 25% contributed. In 2015, MNA's work in Montana communities reached further and deeper than ever before because of support from the First Interstate Bank Foundation, High Stakes Foundation, Montana Community Foundation, Mountain Sky Guest Ranch Fund/Arthur M. Blank Family Foundation, M.J. Murdock Charitable Trust, O.P. & W.E. Edwards Foundation, Oro y Plata Foundation, Paul G. Allen Foundation, Salesforce Foundation, Steele Reese Foundation, Treacy Foundation, and the Dennis and Phyllis Washington Foundation.



MNA 2015 Annual Conference.

FINANCIAL STATEMENTS 2015

Statement of Financial Position

As of December 31, 2015

ASSETS	
Current Assets	
Cash and cash equivalents	\$ 20,660
Accounts receivable	23,244
Grants receivable, current	125,753
Prepaid expenses	10,235
TOTAL CURRENT ASSETS	179,892
Property and Equipment	
Computers and equipment	46,405
Software	8,250
Website	11,006
Accumulated depreciation and amortization	(44,628)
TOTAL PROPERTY AND EQUIPMENT, NET	21,033
Other Assets	
Investments	481
Refundable unemployment reserve	3,886
Grants receivable, long term	24,900
TOTAL OTHER ASSETS	29,267
TOTAL ASSETS	\$ 230,192

LIABILITIES AND NET ASSETS

Current Liabilities	
Accounts payable	\$ 11,208
Accrued salaries, vacation payable and payroll taxes payable	39,090
Deferred membership dues	47,950
Line of credit	10,019
TOTAL CURRENT LIABILITIES	108,267
Net Assets	
Unrestricted	(16,446)
Temporarily restricted	138,371
TOTAL NET ASSETS	121,925
TOTAL LIABILITIES AND NET ASSETS	\$ 230,192

Statement of Activities

For the year ended December 31, 2015

SUPPORT AND REVENUE	
Nonprofit member dues	\$ 109,597
Affiliate member dues	12,125
Sponsorships	98,980
Discount product fees	82,983
Conference and training fees	102,276
Contributed support	137,093
Interest and dividends	30
Unrealized gain (loss) on investments	(125)
TOTAL SUPPORT AND REVENUE	542,959
EXPENSES	
Program	546,554
Management and general	46,374
Fundraising	81,139
TOTAL EXPENSES	674,067
CHANGE IN NET ASSETS	(131,108)
NET ASSETS, BEGINNING OF YEAR	253,033
NET ASSETS, END OF YEAR	\$ 121,925

THE POWER OF STORY



IT WAS THURSDAY MORNING, day one of the 2015 Conference. Almost 400 nonprofit volunteers, staff and supporters were gathered in the Grand Meeting Room of the Crowne Plaza in Billings. Our opening keynote, Thaler Pekar, was speaking on The Power of Story. Actually, she was coaching us in the craft of storytelling. For two and a half hours she led us further into our stories, asking us to insert names, dates, adjectives into the accounts of our work. Under her direction and prompting, each telling became increasingly real, resonant and vibrant. There came this moment when every person in the room was standing, all of us gathered in small groups. For each person, it was the fourth telling of our story. The room was alive with laughing, questioning, keen listening and at times even crying as we revised and reworked our core narratives. And thus we launched the 2015 MNA Conference, the most successful MNA Conference to date and a top highlight of our year.

We look to moments like this one to convey who MNA is and what we do: bringing expertise and resources to the nonprofit community; facilitating statewide connections and peer learning; giving voice to the cause; and celebrating the mission and achievements of Montana's diverse nonprofit sector.

"Being a grass-roots organization, we didn't set out to become anything but an outstanding provider of our service. We didn't realize that we ALSO needed to be an outstanding nonprofit organization. We had to learn the world through the nonprofit view point from scratch. Thank goodness for the great resources we found at MNA that helped us learn and develop our skills in this area so that we could also learn and develop our skills in the services we provide."

—AG



Above: MNA 2015 Annual Conference closing speaker, Michael Balaoing.

Other photos: Members participating and engaging with one another at MNA 2015 Annual Conference.

We received this note from a young professional who attended the 2015 MNA Conference::

"...The conference was a transformative experience for me. I came (all the way from California) for the networking potential—as a nonprofit professional who is now looking to move home to MT after being out of state for almost 15 yrs. I definitely found what I was hoping for in that regard, but even more than that, the conference rejuvenated my love of learning. As a result, I'm continuing my conversation with the folks from UM who were there, doing my homework about organizational development studies, and considering a Master's... perhaps in tandem with a new job with a MT organization."

Big thanks to everyone at MNA who put together such a great event. I really appreciated the depth and breadth of information, training, and case study provided on the program."

—KM

2015 PARTICIPANTS:

Convened in Billings, Montana.

395 attendees.

265 organizations from

51 Montana towns

benefitted from participation;

Theme: The Power of Story.



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Special Olympics Law Enforcement Torch Run, Ravalli County.

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