

GREETINGS MNA Members and Friends:

TRANSITION and IMPACT!

Report, MNA 2011: Impact Snapshots.

WE ARE MANY MISSIONS, ONE VOICE.



NETWORKING

675 CHARITABLE NONPROFIT **ORGANIZATIONS** are part of a statewide

MNA'S MEMBERSHIP RETENTION RATE IS 90%—well above the average for other statewide

in creating a **COHESIVE STATEWIDE** NONPROFIT IDENTITY is one of the most

35% of MNA's members are from **OUTSIDE** MONTANA'S SEVEN POPULATION CENTERS.

> We can only achieve lofty goals and makes it fun! Thanks, MNA!



PRODUCTS& **SERVICES**

MNA members save money through **22 GROUP** BUYING PROGRAMS that increase efficiency and decrease operations costs

MNA Career Center had a 19% INCREASE IN JOB POSTINGS (almost 175 postings) and a 61% increase in job views (from 21157 to 34715)

The MNA Group Benefit Trust Health Insurance program had a **0% INCREASE IN PREMIUMS** in 2011. This compares with a statewide average increase of about 8% and national average of 7.5%

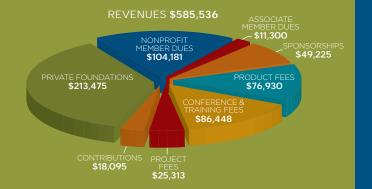
300 MNA member organizations **SAVED MORE** THAN \$185,000 on GrantStation—a web-based grant search program

GrantStation has provided us with an inexpensive means of researching funding sources. We have more than doubled our grant portfolio and dramatically increased the number of grants we receive each year.

—MNA Products and Services Survey



FINANCIALS



EXPENSES **\$594.619**



TOTAL ASSETS \$375.544

TOTAL CHANGE IN NET ASSETS (\$9,083)

For more detailed information go to WWW.MTNONPROFIT.ORG

RESEARCH& COMMUNICATIONS

In 2011 MNA launched **BUILD MONTANA**. Learning about, giving to or volunteering in a Montana nonprofit just got easier through this interactive website designed to engage the public in Montana's nonprofit sector.

The research and information available through MNA is invaluable. We are small, and as we grow we know where to go for help with the growth.

—2012 Member Products and Services Survey

MNA **E-NEWS** open rates are above 19%, which is the high end of the market standard of 11-20%.

MNA ensures nonprofit research is available to policy makers, private citizens, and other nonprofits. Through MNA's leadership, **81** Montana nonprofits took part in the Nonprofit Finance Fund Survey. 165 nonprofits responded to the Montana Salary Survey. 148 nonprofits participated in the Northwest Nonprofit Sector Survey.

RAPID ACCESS TO INFORMATION shows up as one of most valued aspects of MNA.



ORGANIZATIONAL DEVELOPMENT

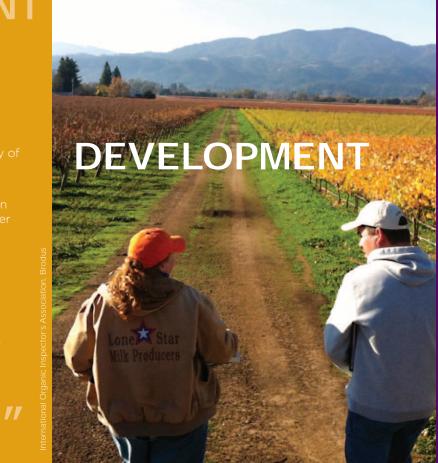
resulting in a combined total of more than 3300 HOURS OF TRAINING received. 57% of the

EDUCATION AND TRAINING is ranked #1 in

MNA responded to more than **320 REQUESTS** FOR TECHNICAL ASSISTANCE.

IDEA ENCORE launched on the MNA website in

how to run an effective nonprofit.



PUBLIC POLICY

MNA's members rank our **ADVOCACY** work second only to EDUCATION in terms of importance to their work (2012 Member Products & Services Survey)

MNA successfully rallied the troops to eliminate a surprise threat to the **CHARITABLE ENDOWMENT TAX CREDIT** during the 2011 legislative session

When 149 Montana nonprofits signed on to a letter to Senator Baucus requesting the charitable deduction be preserved, we were noticed. During his opening remarks to the Senate Finance Committee hearing on the deduction. Senator Baucus said:

> MNA members have helped improve Montana on so many fronts—education, health and human services, arts and culture, religious and spiritual development, environmental protection, economic and workforce development and more...I would like to take a moment to congratulate those members and thank them for their service to Montana.

> > —Senator Max Baucus, opening remarks at Senate Finance Committee hearing on the charitable deduction, October 2011



erican Independent Business Alliance merican Indian Business Leaders merican Indian Institute merican Prairie Foundation nerican Red Cross of Montana Anaconda PCA Family Resource Center Aquatic Habitat Group Area II Agency on Aging

Art Mobile of Montana rthritis Foundation, Rocky Mountain Chapter Arts Council of Bia Sky areTooth Cupboards eartooth Billings Clinic-Foundation Beartooth Humane Alliance efrienders. Inc elgrade Senior Center efis Healthcare Foundation thers Big Sisters of Butte-Silver Bow, Inc thers Big Sisters of Gallatin County



ffalo Field Campaign

utte Rescue Mission

mp Mak-A-Dream

Career Futures, Inc

CASA of Montana

Career Training Institute

Cascade County Law Clinic

Center for Mental Health

Central Montana Head Start

Central Asia Institute

Child Care Connections

Child Care Resources

Clark Fork Coalition

Northwest Montana

Climate Ride

Child Development Center

Children's Alliance of Montana

Childrens Museum of Montana

Citizens For A Better Flathead

Clearwater Resource Council

Community Action Partnership of

Children's Museum of Bozeman Inc

Clark Fork Valley Hospital Foundation

A.R.E. Center

utte 4-C's

rton K. Wheeler Center

Butte Emergency Food Bank

er Support Community/Montana

Carbon County Arts Guild & Depot Gallery

Care Team—Office of Development

CASA-CAN Children's Advocate Network

Catholic Foundation of Eastern Montana

Center for Large Landscape Conservation

Central Montana Community Health Center

Central Montana Youth Mentoring Program, Inc

Center for Restorative Youth Justice

Carbon County Historical Society & Museum



Community Food & Agriculture Coalition ommunity Foundation for a Better Bigfork Community Mediation Center Community Medical Center Foundation Community Option Resources Enterprises Inc. Cooperative Health Center Inc. Missoula—CASA Craighead Institute Carbon/Stillwater Community & Senior Programs Custer Network Against Domestic Abuse Cut Bank Education Foundation & Alumni Association Daly Hospital Foundation Dawson College Foundation Dawson County Domestic Violence Program Dayton Proctor Park Association Developmental Educational Assistance Program Digger Athletic Association Disability Rights Montana District 6 Health Care Learning Center

Dolce Canto, Inc

Carbon County

Emma's House

Experience Works, Inc

Family Connections

Family Service, Inc.

Family Tree Center

Farm in the Dell

reSafe Montana

itch Foundation

lathead CARE

Family Support Network

Exergy Friends of the Story Mansion

Family Promise of Gallatin Valley, Inc.

h Judicial District Voice for Children

amily Promise of Greater Helena

First Best Place Task Force, Inc.

lathead Community Foundation

athead Food Bank, Inc

athead County Library Foundation



Florence Crittenton Home & Services

Footloose Montana

riends of Dornix Park

Front Range CASA/GAL

Ballatin Valley Land Trust

Birl Scouts of Montana & Wyoming

Glacier Community Health Center. Inc

Glacier Natural History Association

Great Falls Senior Citizen's Center

Great Falls Young Peoples Choir

Greater Gallatin Watershed Council

Glacier Symphony & Chorale

Gallatin Valley YMCA

Garden City Harvest

Glen-Wood, Inc

Global Village, Inc

Grandstreet Theatre

riends of the Hobson Library

Friends of the Library (Livingston)

riends of the Museum of the Plains Indian

Gallatin County Love in the Name of Christ

riends of the Whitehall Community Library

Greater Missoula Family YMCA Greater Montana Foundation Greater Yellowstone Coalition Grizzly & Wolf Discovery Center Habitat for Humanity Great Falls Area Habitat For Humanity Mid-Yellowstone Valley Habitat For Humanity of Gallatin County Hand Me Down Some Silver Hays Community Development Corporation Headwaters Cooperative Recycling Healthy Mothers Healthy Babies, The Montana Coalition, Inc. Heart of Montana Canine Center Hearts & Homes Family Resource Center Heisey Youth Center Helena Community Gardens

Helena Indian Alliance Helena Industries, Inc. HELP Committee & Boys & Girls Club of the Hi-line Heritage Christian School Hi-Line Home Programs Hi-Line Women Against Breast Cancer Historic St. Mary's Mission Holter Museum of Art Homeword Inc. Hopa Mountain, Inc



Hospice Care Foundation Human Resource Development Council District IX Human Resources Council District XII Humane Society of NW Montana Humanities Montana IDEAL-SPRING International Foundation Indian Law Resource Center Indian Nonprofit Alliance Interfaith Hospitality Network of Yellowstone County ernational Choral Festival ernational Organic Inspectors Association rnet Lagacy Institute

Kalispell Education Foundation

_ake County Community Housing

_ast Chance Tennis Association

LaVie: An Early Pregnancy Clinic

Lewis & Clark Humane Society

Lewis & Clark Literacy Council

Developmentally Disabled

Lewis & Clark Library Foundation

earning the Importance of Fitness & Exercise, Inc

Lewis & Clark County Community Foundation

Lighthouse Christian Home & Services for the

Literacy Volunteers of Flathead County

Kid Central

Lake County CDC

Lakeside QRU. Inc

Leadership Montana

Liberty Place, Inc

Literacy Bitterroot

Lost & Foundation

larch of Dimes

Livingston Food Pantry

APS Media Institute

ternal Life International

Laughlin Research Institute fo

Live! at the Civic

Montana Creativity Quest— Montana Destination Imagination asive Species Action Network Montana Credit Unions for Community Job Connection, Inc. Development Jobs for Montana's Graduates Foundation Montana Economic Developers Association John Gairrett Memorial: Chords for Kiddos Jwalan Muktika School for Illumination

Montana Economic Revitalization & Development Institute Montana Environmental Education Association Montana Environmental Information Center Montana Federation of Garden Clubs, Inc Montana FFA Foundation Incorporated Montana Fish Wildlife & Parks Foundation Montana Food Bank Network ast Chance Public Radio Association, Inc.

Biomedical Sciences

Messangers for Health

Middle Creek Montessor

Missoula Aging Services

1issoula Food Bank

Missoula Children's Theatre

Missoula Community School

dissoula Housing Authority

Aissoula International School

lissoula Writing Collaborative

Iontana 4-H Foundation

ontana Arts Council

Iontana Celiac Society

Montana Children's Initiative

Montana Conservation Corps

Montana Audubon

Sexual Violence

Yontana A Cappella Society

Montana BioScience Alliance

IonDak Historical & Arts Society

Iontana Association of Churches

1ontana Budget & Policy Center

Montana Chamber Foundation, Inc

Montana Coalition Against Domestic &

Montana Community Foundation, Inc

Montana Conservation Science Institute

Montana Council on Problem Gambling

Milk River Inc

Mental Health America of Montana

Mineral County Community Foundation

Missoula Community Access Television Inc

soula Urban Demonstration Project

Montana Aquatic Resources Services, Inc

Montana Center for International Visitors Inc

Montana Child Care Resource & Referral Networ

Montana Community Development Corporati

Montana Council of Teachers of Mathematics

Montana Community Finance Corporation

Mission Mountain Enterprises, Inc

Missoula Community Foundation

Missoula Educational Foundation



Montana History Foundation

Montana Horse Sanctuary

Montana Justice Foundation

1ontana Human Rights Network, Inc

Antana Indian Education Association

Iorth Valley Hospital Foundation Iorthern Plains Resource Council Northern Rockies Educational Services Northern Rocky Mountain RC&D Nourish The Flathead NW Montana Headstart

Montana Learning Center Montana Library Association Inc. Montana Natural History Center Montana Natural Resources Youth Camp, Inc Montana Organizing Project Montana Outdoor Science School Montana Post Secondary Educational Montana Professional Teaching Foundation Missoula Developmental Service Corporation Montana Public Health Association Montana Regional Mental Health Center Montana Renewable Energy Association Montana Section of the American Water Works Montana Shares lissoula Ravalli Transportation Management Montana State University—Northern Foundation 1issoula Senior Citizens Center Association

Montana Land Reliance



Montana Tech Foundation

Montana Veterans Foundation

Montana Wilderness Association

Montana Youth Soccer Association

MusEco Media & Education Project

Educational Development Center

National Center for Appropriate Technology-

National Institute on Money in State Politics

Native American Community Development

National Parks Conservation Association

North Central Area Agency on Aging

North Central Independent Living Services

leighbor To Neighbor

lorth Valley Food Bank

NW Montana Veterans Stand D

Nve Community Foundatio

Museum of the Rockies, Inc.

NAMI-Billings

NCAT

Montana TheatreWorks

Representative Pavee Services Residential Support Services Resource, Support & Development, Inc. Richland Opportunities, Inc Rimrock Opera Company RiverStone Health Foundation Roberts Community Foundation Rockies Healthcare Foundation Rocky Mountain Development Council Montana's Parrot & Exotic Bird Sanctuary Mountain View Social Development Center Rocky Mountain Flk Foundation Rocky Mountain Front Community Foundation Rocky Mountain Hemophilia & Bleeding Ronald McDonald House Charities of Montana, Inc. Musselshell Valley Community Foundation Ruby Habitat Foundation Myrna Loy Center for Performing & Media Arts Run Wild Missoula Rural Dynamics, Inc National American Indian, Alaskan & Hawaiian

Oneness Project

Open Aid Alliance

Our Montana, Inc

Owl Research Institute

Paris Gibson Square, Inc.

Piegan Institute, Inc

Plains Justice

Praver Lodge

Reach, Inc

Preparing the Way

Prickly Pear Land Trust

Project WET Foundation

uality Life Concepts Inc

een City Ballet Compan

Ranchers Stewardship Alliance

Reach Out & Care Wheels, Inc.

Red Willow Learning Center

Pad For Paws Foundation

Parents Let's Unite for Kids-PLUK

Park County Environmental Council

Parmly Billings Library Foundation

Planned Parenthood of Montana

Community Resource Counci

Pompeys Pillar Historical Association

Prairie Benefits Community Foundation

R F A D I Workforce Training Systems, Inc

Red Lodge Area Community Foundation

Polar Oceans Research Group

Opportunity Link, Inc

Organic Advisory & Education Council

Rural Landscape Institute Rvan United S.A.V.E. Student Advocates for Valuing the National Indigenous Women's Resource Center, Inc. SAFE—Supporters of Abuse Free Environments, National Museum of Forest Service History, Inc.

SAFF Harbor, Inc. Powder River Community Foundation—School Sanders County Coalition For Families Seeley Lake Community Foundation Selway-Bitterroot Foundation Set Free Christian Fellowship, Inc. Sheridan Health Care Foundation Sixth Judicial District CASA GAL Smelter City Family Development Society for Wilderness Stewardship Soil & Water Conservation Districts of MT Inc. Southwestern Montana Family YMCA Special K. Ranch, Inc. Special Olympics Montana Spina Bifida Association of Montana Support Spirit at Play Farly Child Program St. Labre Indian School Educational Association St. Luke Community Healthcare Foundation St. Patrick Hospital & Health Foundation St. Vincent De Paul Society Stafford Animal Shelter Stillwater Historical Society & Museum of the Beartooths Student Assistance Foundation Students Abroad: Missoula Sunburst Community Service Foundation Inc Sunburst Unlimited, Inc. Susan G. Komen for the Cure- Montana Affiliate Swan View Coalition Sweet Grass Artists' Alliance, Inc Sweet Grass Health & Wellness Foundation

Sweet Medical Center Inc

Sweetgrass Development EDD

Templed Hills Baptist Camp

he Children's Center

The Little Bitty Ranch

he Policy Institute

The Nurturina Center, Inc.

ibutary Fund

The Lotus Project

he Cinnabar Foundation

Teton Medical Center Foundation

The Center for Children & Families

The Cody Dieruf Benefit Foundation

The People's Partners for Community



Outdoor Writers Association of America, Inc. Te. 10

United Way of Lewis & Clark County, Inc. United Way of Missoula County United Way of Yellowstone County Inc Upper Swan Valley Historical Society, Inc. Victim-Witness Assistance Services Inc /igilante Theatre Company Violence Free Crisis Line, Inc Voices of Hope Watershed Education Network Watson Children's Shelter, Inc West Mont West Yellowstone Foundation Western Heritage Center Western Montana Area VI Agency on Aging Western Montana Equine Rescue & Western Sustainability Exchange Whitefish Lake Institure Wild Skies Raptor Center, Inc. Wilderness Watch Inc Willow Creek Nutrition Program Women's Voices For The Earth Womens Opportunity Resource—W.O.R.D. Yellowstone AIDS Project Inc Yellowstone Art Museum Yellowstone Association Yellowstone National Yellowstone Ballet Company Yellowstone Boys & Girls Ranch Yellowstone Boys & Girls Ranch Foundation 'ellowstone Business Partnership Yellowstone CASA Yellowstone Club Community Foundation Yellowstone Conference United Methodist Yellowstone Country Guardians Yellowstone Ecological Research Center Yellowstone Gateway Museum of Park County Yellowstone Historic Center Yellowstone Park Foundation Yellowstone River Parks Association Inc Yellowstone Wildlife Sanctuary Young Parents' Education Center, Inc Youth Dynamics, Inc. Youth Homes Inc Youth Image Project YWCA-Helena YWCA Billings YWCA of Billings Endowment Foundation

Travelers' Rest Preservation & Heritage

rout Conservancy of Montana

United Way of Butte & Anaconda

United Way of Cascade County

Association

Violence

Treacy Foundation

Turning the Wheel



Allegra Marketing Print & Web ALPS Foundation Services Anderson ZurMuehlen Tri-County Network Against Domestic & Sexual Ascent Strategic Developmen Associated Employers Bancserve, Inc. Brad & Susan Robinsor Brian Abbott Brickhouse Creative Briggs Consulting Brosten, Fric Carl Hansen Cassie Carter Changing Directions, Inc. Colette Bernica Colleen Asby Crabtree, Tracy Debbie Richert Debbie Singer Dept, of Labor & Industry Destination Missoula Dorcie Dvarishkis Downtown Helena BID Flyse Rioux Emerald LaFortune Eva Masin Extension Service Montana State University Ferrone Associates First Interstate Bancsystem Foundation Frontline Processing Corporation Gallatin County DUI Task Force Galusha Higgins & Galusha Heather Willis Jefferson Local Development Corporation Jessica Kariala John Chart & Teresa Geremia-Chart Joseph Eve Certified Public Accountants Junkermier, Clark, Campanella, Stevens PC Kathy Ruff Kerri Brown Kit Gillem—Murdock Trust Lana Kadoshnikov Leo & Associates, Foundation & Nonprofit Services Linda Long Lisa Smith Liz Moore Magpie Techwriting Montana Association of Community Disability Services - MACDS Montana Conservation Voters Montana Correctional Enterprises Montana Department of Commerce Montana Nurses Association Montana Public Radio Montana State University- Northern Montana's Glacier Country MRG Financial Services, PLLC MSU Office of Community Involvement Nikki Sandve NITEN Park Side ECU Patty White Phil & Pat Grimm Phil Drake Pratt & Associates PSIA-NRM Randall Knowles River Rock Resources Ruthann Knudson

Sigri J. Thorn-Gildea

The Foraker Group

Third Sector Services

The School of Art

Theresa Sanford

Tom McElwain

VALIC

Turner & Associates

Youth Connections

UM Office for Civic Engagement

Stephanie Hull

Sue Talbot

Susan Near



YWCA of Great Falls / Mercy Home

700Montana

