

10



Montana Nonprofit Association

**milestones**  
celebrating 10 years

# MNA Board

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CEO, Benefis Healthcare Foundation  
Great Falls

**JONO MCKINNEY**, Vice Chair  
President / CEO, Montana Conservation Corps  
Bozeman

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Development Director, Archie Bray Foundation  
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Consultant, Ascent Strategic Development  
Big Fork

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Missoula

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Finance Director, Missoula Children's Theatre  
Missoula

**PETE MACFADYEN**  
Executive Director,  
Big Sky Youth Empowerment Project  
Bozeman

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CEO, Mission Mountain Enterprises  
Ronan

**SHEILA RICE**  
Executive Director, NeighborWorks Montana  
Great Falls

**JIM SOFT**  
President / CEO,  
Yellowstone Boys & Girls Ranch Foundation  
Billings

**PAUL TUSS**  
Executive Director,  
Bear Paw Development Corporation  
Havre

## OUR MISSION

Founded in 2001, the Montana Nonprofit Association (MNA) is a membership organization that **promotes a strong nonprofit sector in Montana**. MNA achieves its mission through advocacy and public policy, access to affordable products and services, organizational development and training, research and information sharing, and network building. **Representing the richness and diversity of Montana's charitable nonprofit community**, MNA's over 650 nonprofit members address a broad array of missions, come from all four corners of the state and everywhere in between, and range in size from the smallest all-volunteer nonprofits to the largest organizations in Montana. **We are many missions with one voice.**



## MNA Staff

**MELANIE DAYTON**  
Office Manager

**BRAD ROBINSON**  
Member Services Director

**TERESA GEREMIA-CHART**  
Organizational Development Director

**PATTY WHITE**  
Marketing & Communications Director

**BRIAN MAGEE**  
Executive Director

1999

INFORMAL **PLANNING** STARTS

# Dear MNA Members and Friends:

Greetings from the Montana Nonprofit Association (MNA)! This year is a true milestone event for all of us at MNA as we **celebrate 10 years of leadership for and service to Montana's nonprofit community**. Now a decade down the road, MNA has grown from a promising idea among a few nonprofit leaders in Montana to one of the most successful and respected state nonprofit associations in the country.

To honor this very special anniversary, we have issued this Ten Year Report that chronicles MNA's development and milestones, profiles a number of the partnerships that have been and will continue to be so important to our success, tells the story of our members at work through words and pictures, and highlights our accomplishments and impact through the years. We hope that you get as much enjoyment out of turning the pages as we did putting them together. It's an inspiring story of success built upon tens of thousands of hours of Montana "barn raising" by many individuals—nonprofit leaders, program partners, investors and supporters, and MNA staff and board members to name a few.

Milestones are always an important time to look into the rear view mirror and reflect on the road behind us. Doing so helps to ensure that we are not only better prepared for future challenges, but more importantly, that we are well positioned to take advantage of the many opportunities that the future will present to us. As we look back on the past ten years, there are three important factors that are fundamental drivers of MNA's success—our collective MNA voice expressed through our membership (now 650+ strong and growing), our commitment to excellence in all that we do, and our network of strategic partners that are aligned with our mission. These three drivers rise to the top and will continue to be the pillars of our foundation in the future.

Looking ahead to the next ten years, our mission to promote strong nonprofits will remain the same and we will build upon our solid foundation of individual nonprofit focused member support to expand our work providing broader leadership for the nonprofit sector. Importantly, this will include expanded and targeted public education activities about the vital role of nonprofits and much deeper public policy engagement on the issues that will shape our future as a sector. We are well positioned to take this next step as an organization. The best is yet to come.

We would like to close with a simple and heartfelt thank you to all of you—members, community leaders, program partners, and supporters—who have made MNA a shining example of what can be done when people join together in common purpose for a better future. Our hats are off to you.

Sincerely,



**JUDY HELD**  
Chair, Board of Directors



**BRIAN MAGEE**  
Executive Director

**we are  
many missions—  
one voice**

2000

BIG SKY INSTITUTE STARTS MNA AS  
PILOT PROJECT

FIRST SECTOR REPORT  
PUBLISHED

MNA ORGANIZING  
COMMITTEE ESTABLISHED



# MEMBERSHIP & NETWORKING

MNA's membership has been and continues to be the engine that drives all that we do. Through the power of association, we are able to influence and shape the world around us in ways that are supportive of a healthy, strong, and sustainable nonprofit community.

## Building Partnerships for Capacity Building

In 2008, MNA became part of a 5-state regional cohort through the Nonprofit Support Organization Initiative created and funded by the M. J. Murdock Charitable Trust. The cohort includes nonprofit support organizations in Alaska, Idaho, Oregon, and Washington. Through the initiative, the Murdock Trust provides core program support to organizations dedicated to building the capacity and enhancing the effectiveness of nonprofits in their state.

MNA used initiative support to create a 5-year vision and resulting business plan; make upgrades to our technology, and marketing and communications capacity; and expand our public policy program capacity. Now, in a two-year extension of the Initiative, MNA will focus our capacity-building efforts on executive leadership, organizational and program learning/evaluation, and marketing and communications.

The Initiative is led by Murdock Program Director, Christopher (Kit) Gillem. Not only has Kit directed the efforts on behalf of the Murdock Charitable Trust, he has also been a champion for and trusted leader of the 5-state cohort. With support from the Murdock Trust, Kit brings staff together each year from the five support organizations for peer learning sessions and to review the progress of the cohort through program evaluation of the Initiative.

# 650

Montana nonprofits  
are members of MNA

“MNA has made **significant strides in building their own organizational capacity**—by creating a stronger organization that is **more effective, efficient, and sustainable**. A stronger MNA is better positioned to support the growing needs of Montana nonprofits. MNA has also contributed its expertise to the 5-state regional cohort in the areas of public policy, communications, and state association management. A key objective of the initiative extension is to advance the evaluation capacity of MNA in order to enhance services and better understand its impact on nonprofits it serves. I believe that with such a dedicated and knowledgeable staff and board, MNA will continue to improve services to Montana nonprofits.”

—Christopher (Kit) Gillem, Program Director for the M. J. Murdock Charitable Trust



2001

FIRST MEETING OF  
ORGANIZING COMMITTEE—  
START OF MNA

MNA STEERING  
COMMITTEE  
ESTABLISHED

20+ TOWN HALL  
MEETINGS HELD  
ACROSS THE STATE

FOUNDING MNA  
BOARD CREATED

FIRST GRANT  
OBTAINED TO  
FORM MNA

CHARTER  
MEMBERSHIP  
CAMPAIGN KICK-OFF

## NONPROFIT MEMBERS

**bold indicates an MNA charter member**

2nd US Cavalry Associaton  
A Carousel for Missoula Foundation  
**A.W.A.R.E.**  
Absarokee Community Foundation  
Access Freedom  
ACLU of Montana Foundation  
Adventure Cycling Association  
**AERO—Alternative Energy Resources Organization**  
Alberta Bair Theater  
**Alliance for Youth**  
Alpine Artisans  
Alternatives  
American Independent Business Alliance  
American Indian Business Leaders  
American Indian Institute  
American Prairie Foundation  
American Red Cross of Montana  
**Anaconda Community Foundation**  
Anaconda PCA Family Resource Center  
Archie Bray Foundation  
**Area II Agency on Aging**  
Arlee Community Development Corporation  
Art Mobile of Montana  
Arthritis Foundation, Rocky Mountain Chapter  
Arts Council of Big Sky  
BareTooth Cupboards  
Barrett Hospital Foundation  
**Bear Paw Development Corporation**  
Beartooth Hospital & Health Center Foundation  
**Beartooth Nature Center**  
Beartooth Recreational Trails Association  
**Befrienders**  
Belgrade Senior Center  
Benefis Healthcare Foundation  
Better Billings Foundation  
Bicentennial Apartments  
**Big Brothers Big Sisters of Butte-Silver Bow**

Big Brothers Big Sisters of Flathead County  
**Big Brothers Big Sisters of Gallatin County**  
**Big Brothers Big Sisters of Great Falls**  
**Big Brothers Big Sisters of Helena**  
Big Brothers Big Sisters of Lake County  
**Big Brothers Big Sisters of Missoula**  
**Big Brothers Big Sisters of Park County**  
Big Brothers Big Sisters of Yellowstone County

**91%**

is MNA's average  
annual member  
retention rate since  
2005—the average  
state association  
retention is 83% for  
the same period

Big Flat Community Grain Bin  
Big Hole River Foundation Inc.  
Big Hole Watershed Committee  
Big Horn Hospital Association  
Big Sandy Activities  
Big Sky Community Corporation  
**Big Sky Institute for the Advancement of Nonprofits**  
Big Sky Senior Services  
Big Sky Youth Empowerment Project  
Big Timber Community Food Bank  
Billings Child Care Association  
Billings Clinic Foundation  
Billings Community Foundation  
Billings Preservation Society  
**Billings Symphony Society**  
Billings Unitarian Universalist Fellowship  
Biomimicry Institute  
Bitter Root Cultural Heritage Trust  
Bitter Root Valley Historical Society  
Bitter Root Water Forum  
Bitterroot CASA  
Bitterroot Ecological Awareness Resources—B.E.A.R.  
Bitterroot Performing Arts Council  
Black Rose Spiritual Center  
Blackfoot Challenge  
**Blue Mountain Clinic**  
Blue Water Task Force  
Bob Marshall Wilderness Foundation  
Boys & Girls Club of Lewistown  
Boys & Girls Club of Red Lodge & the Beartooth Front

## Boys & Girls Clubs of Yellowstone County

Bozeman Area Community Foundation  
Bozeman Deaconess Foundation  
Bozeman Public Library Foundation Inc.  
Bozeman Schools Foundation  
Bozeman Sculpture Park  
Bozeman Senior Center  
Bozeman Symphony Society  
Bozeman Youth Initiative  
Brain Injury Association of Montana  
Bridger to Bangtail Coalition  
**Bridgercare**  
Broadwater Community Health Foundation  
Buffalo Field Campaign  
Burton K. Wheeler Center  
**Butte 4-C's**  
Butte Emergency Food Bank  
**Butte Family YMCA**  
**C.M. Russell Museum**  
Camp Bighorn  
Camp Mak-A-Dream  
Cancer Support Community/Montana  
Capstone Christian Academy  
**Carbon County Arts Guild & Depot Gallery**  
Carbon County Historical Society & Museum  
**Carbon/Stillwater Community & Senior Programs**  
Career Futures  
**Career Training Institute**  
Career Transitions  
CASA of Montana  
**CASA-CAN Children's Advocate Network**  
Cascade County Law Clinic  
Caspari Montessori Institute International  
Center for Asbestos Disease Foundation  
Center for Large Landscape Conservation  
Center for Mental Health  
Center for Restorative Youth Justice  
Central Asia Institute  
**Central Montana Community Health Center**  
**Central Montana Head Start**  
Central Montana Youth Mentoring Program  
**Cheerful Heart**  
**Child Care Connections**  
**Child Care Partnerships**  
**Child Care Resources**  
**Child Development Center**  
Children's Museum of Bozeman Inc.  
Childrens Museum of Montana

Choteau Activities  
Citizens For A Better Flathead  
**Clark Fork Coalition**  
Clark Fork Pend Oreille Conservancy  
Clark Fork Valley Hospital Foundation  
Clay Arts Guild of Helena  
Clearwater Resource Council  
Climate Ride  
**Community Action Partnership of Northwest Montana**  
Community Closet  
**Community Counseling & Correctional Services**  
Community Foundation for a Better Bigfork  
Community Hope of Laurel  
Community Mediation Center  
Community Medical Center Foundation  
Community Option Resources Enterprises  
Congregation Beth Aaron  
Conrad Mansion Museum  
Conservation Congress  
Continental Divide Trial Alliance

Continental Divide Trail Alliance, Kalispell



Cooperative Health Center Inc.  
Court Appointed Special Advocates of Missoula—CASA  
Craighead Institute  
Custer County Community Health Center  
Custer Network Against Domestic Abuse  
**Cut Bank Education Foundation & Alumni Association**  
**Daly Hospital Foundation**  
Dawson College Foundation  
**Dawson County Domestic Violence Program**  
Dayton Proctor Park Association  
Deep Bay Center  
**Developmental Educational Assistance Program**  
Dickey Lake Bible Camp  
Digger Athletic Association  
Disability Rights Montana

Big Brothers Big Sisters of Butte-Silver Bow, Butte



**ARTICLES OF INCORPORATION FILED WITH MT SECRETARY OF STATE**

**FIRST MEMBER—EAGLE MOUNT BOZEMAN**

**UNEMPLOYMENT INSURANCE PROGRAM OFFERED**

**FIRST ANNUAL CONFERENCE IN BOZEMAN**



**District 6 Health Care Learning Center**  
 District 6 Human Resources  
 Development Council  
**District IV HRDC**  
 Dolce Canto  
 Domestic & Sexual Violence Services  
 of Carbon County  
 DOVES—Domestic Violence Education  
 & Services  
 Dress for Success Billings  
 Eagle Mount Billings  
**Eagle Mount Bozeman**  
 Eagle Mount Helena  
**Easter Seals-Goodwill Northern  
 Rocky Mountain**  
 Eastern Montana CASA-GAL Inc.  
**Eastern Montana Industries**  
 Ecology Project International  
 Education Foundation  
 for Billings Public Schools  
**Emerson Center for the Arts & Culture**



Emerson Center for the Arts & Culture, Bozeman

Emma's House  
 Equinox Theatre Company  
 Ewam  
 Experience Works  
 ExplorationWorks!  
 Faith in Action—Office of Development  
**Families First**  
**Family Connections**  
 Family Promise of Gallatin Valley  
 Family Promise of Greater Helena  
**Family Service**  
**Family Support Network**  
**Family Tree Center**  
 Farm in the Dell  
 Farm in the Dell International  
**Fergus County Council on Aging**  
 Ferrone Associates  
 Fifth Judicial District Voice for Children  
 FireSafe Montana  
**First Judicial District CASA-GAL  
 Program Inc.**

Fitch Foundation  
**Flathead CARE**  
 Flathead Community Foundation  
 Flathead County Library Foundation  
**Flathead Food Bank**  
 Flathead Land Trust  
 Flathead Reservation & Lake County  
 Coalition for Kids  
 Flathead Shelter Friends  
**Florence Crittenton Home & Services**  
 Footloose Montana  
 Foundation for Community Care  
**Foundation for Community Vitality**  
 Frances Mahon Deaconess  
 Hospital Foundation  
 Friends of Dornix Park  
 Friends of Irish Studies in the West  
 Friends of the Hobson Library  
 Friends of the Library Livingston  
 Friends of the Museum of the Plains Indian  
 Friends of the Shelter  
 Friends of the Story  
 Friends to Youth  
**Friendship Center of Helena**  
**Friendship House**  
 Fringe Films  
 Front Range CASA/GAL  
 Fun2U  
 Gallatin County Community Radio  
 Gallatin County Love in the Name of Christ  
 Gallatin Gateway Youth Group  
 Gallatin Valley Land Trust  
 Gallatin Valley YMCA  
 Garden City Harvest  
 Girl Scouts of Montana & Wyoming  
 Glacier Community Health Center  
 Glacier County Historical Museum  
 Glacier National Park Fund  
 Glacier Natural History Association  
 Glacier Symphony & Chorale  
 Glendive Medical Center Foundation  
 Glen-Wood  
 Global Village  
 Global Wildlife Resources  
 Grandstreet Theatre  
 Great Burn Study Group  
 Great Falls Area Community Foundation  
 Great Falls Community Food Bank  
 Great Falls Development Authority  
 Great Falls Senior Citizen's Center  
 Great Falls Symphony Association  
 Great Falls Young Peoples Choir  
 Greater Gallatin United Way  
 Greater Gallatin Watershed Council  
 Greater Glendive Community Foundation  
**Greater Missoula Family YMCA**

Greater Montana Foundation  
 Greater Polson Community Foundation  
**Greater Yellowstone Coalition**  
**Grizzly & Wolf Discovery Center**  
 Habitat for Humanity Great Falls Area  
 Habitat For Humanity Mid-Yellowstone  
 Valley  
 Habitat For Humanity of Gallatin County  
**Hamilton Players**  
**Haven**

**12,000**  
 Montanans are  
 employed by MNA  
 members

Hays Community Development Corporation  
 Headwaters Cooperative Recycling  
**Healthy Mothers Healthy Babies,  
 The Montana Coalition**  
**Heart of the Valley Animal Shelter**  
**Hearts & Homes Family Resource  
 Center**  
 Heisey Youth Center  
 Helena Area Habitat for Humanity  
**Helena Civic TV**  
 Helena Education Foundation  
**Helena Family YMCA**  
**Helena Food Share**  
 Helena Indian Alliance  
 Helena Industries  
 Helena Symphony Society  
 HELP Committee & Boys & Girls Club  
 of the Hi-Line  
 Heritage Christian School  
 Hi-Line Home Programs  
 Hi-Line Women Against Breast Cancer  
 Historic St. Mary's Mission  
 Hockaday Museum of Art  
 Holter Museum of Art  
 homeWORD Inc.  
 Hopa Mountain  
 Hospice Care Foundation  
 Hot Springs Artists Society  
 Housing Montana  
**Human Resource Development  
 Council District IX**  
 Humane Society of NW Montana  
 Humanities Montana  
 IDEAL-SPRING International Foundation  
 Indian Child & Family Resource Center

**Indian Law Resource Center**  
 Indian Nonprofit Alliance  
 Interfaith Hospitality Network  
 of Yellowstone County  
 Intermountain  
 International Choral Festival  
 International Organic Inspectors Association  
 Invasive Species Action Network  
 Job Connection  
 Jobs for Montana's Graduates Foundation  
 Junior Achievement of Montana.  
 Jwala Muktika School for Illumination  
 Kairos Youth Services  
 Kalispell Education Foundation  
 Kid Central  
 Lake County CDC  
 Lake County Community Housing  
 Lakeside QRU  
 Landon's Lookout  
 Last Chance Public Radio Association  
 Last Chance Tennis Association  
 LaVie: An Early Pregnancy Clinic  
 Leadership Montana  
 Lewis & Clark County Community Foundation  
 Lewis & Clark Humane Society  
 Lewis & Clark Literacy Council  
 Lewis & Clark Public Library Foundation  
**Lewistown Art Center**  
 Libby Volunteer Ambulance Service  
 Liberty Place  
 Life Houses  
 Lighthouse Christian Home & Services  
 for the Developmentally Disabled  
 Lincoln County Transportation Service  
 Literacy Bitterroot  
 Literacy Volunteers of Flathead County  
 Live! at the Civic  
 Living Art of Montana  
 Living Water Church  
 Livingston Food Pantry  
 Livingston Healthcare Foundation  
 Livingston Youth Soccer Association



American Red Cross of Montana, Great Falls



Madison River Foundation  
 Madison Valley Ranchlands Group  
 MAI WAH Society  
 Malta Opportunities  
 Manaia  
 MAPS Media Institute  
 March of Dimes  
 Maternal Life International  
 McLaughlin Research Institute  
 for Biomedical Sciences  
**Mental Health America of Montana**  
 Messengers for Health  
 Middle Creek Montessori  
 Milk River  
 Mineral County Community Foundation  
**Mission Mountain Enterprises**  
 Mission Scholarship Foundation  
 Missoula 3:16 Rescue Mission  
 Missoula Aging Services  
 Missoula AIDS Council  
**Missoula Art Museum**  
**Missoula Children's Theatre**  
 Missoula Community Access Television

**36%**  
 of all MNA members  
 are located in rural  
 Montana, outside  
 of the 7 major  
 population centers

Missoula Community Dispute Resolution  
 Center  
 Missoula Community Foundation  
 Missoula Community School  
**Missoula Cultural Council**  
**Missoula Developmental  
 Service Corporation**  
 Missoula Educational Foundation  
 Missoula Food Bank  
 Missoula Housing Authority  
**Missoula Manor Homes**  
**Missoula Ravalli Transportation  
 Management Association**  
 Missoula Urban Demonstration Project  
 Missoula Writing Collaborative  
 MonDak Historical & Arts Society  
**Montana 4-H Foundation**  
 Montana A Cappella Society  
**Montana Artists Refuge**  
**Montana Arts Council**  
 Montana Audio Information Network

Montana Audubon  
 Montana Budget & Policy Center  
**Montana Center for International  
 Visitors Inc.**  
 Montana Chamber Foundation  
**Montana Child Care Resource  
 & Referral Network**  
 Montana Children's Initiative  
**Montana Coalition Against  
 Domestic & Sexual Violence**  
 Montana Community Development  
 Corporation  
 Montana Community Finance Corporation  
**Montana Community Foundation**  
 Montana Conservation Corps  
 Montana Conservation Science Institute  
 Montana Council of Teachers of Mathematics  
 Montana Council on Developmental  
 Disabilities  
 Montana Council on Economic Education  
 Montana Council on Problem Gambling  
 Montana Creativity Quest—Montana  
 Destination Imagination  
 Montana Credit Unions for Community  
 Development  
 Montana Crime Prevention Association  
 Montana Economic Developers Association  
 Montana Economic Revitalization  
 & Development Institute  
 Montana Environmental Education  
 Association  
 Montana Environmental Information Center  
 Montana Farm Bureau Federation  
**Montana FFA Foundation Inc.**  
 Montana Fish Wildlife & Parks Foundation  
**Montana Food Bank Network**  
 Montana History Foundation  
 Montana Horse Sanctuary  
 Montana Human Rights Network  
 Montana Indian Education Association  
 Montana Innocence Project  
 Montana Justice Foundation  
 Montana Land Reliance  
**Montana Learning Center**  
 Montana Meth Project  
 Montana Natural History Center  
 Montana Natural Resources Youth Camp  
 Montana Organizing Project  
**Montana Outdoor Science School**  
 Montana Post-Secondary Educational  
 Opportunities Council  
 Montana Preservation Alliance  
**Montana Professional Teaching  
 Foundation**  
 Montana PTA  
 Montana Public Health Association  
 Montana Raptor Conservation Center

Montana Regional Mental Health Center  
 Montana Renewable Energy Association  
 Montana Section of the American  
 Water Works Association  
**Montana Shares**  
 Montana State University—Northern  
 Foundation  
 Montana Supporting Soldiers  
 Montana Tech Foundation  
 Montana TheatreWorks  
 Montana Veterans Foundation



Montana Weed Control, Twin Bridges

Montana Weed Control Association  
**Montana Wilderness Association**  
 Montana Youth Soccer Association  
 Montana's Parrot & Exotic Bird Sanctuary  
 Morningstar Learning Center  
 Mountain View Social Development Center  
 MSU Billings Foundation  
 MusEco Media & Education Project  
 Museum of the Rockies  
 Musikanten Montana  
 Musselshell Valley Community Foundation  
**Myrna Loy Center for Performing  
 & Media Arts**  
 NAMI—Billings  
 NARAL Pro-Choice Montana Foundation  
 National Alliance on Mental Illness of  
 Montana  
 National American Indian,  
 Alaskan & Hawaiian Educational  
 Development Center  
**National Center for Appropriate  
 Technology—N.C.A.T.**  
**National Coalition Building Institute**  
 National Institute on Money in State Politics  
**National Museum of Forest  
 Service History**  
 National Parks Conservation Association  
 Native American Community  
 Development Corporation  
 NC Foundation  
 Neighbor To Neighbor

NeighborWorks  
 Nerdy Girls  
 Nkwusm  
 North Central Area Agency on Aging  
 North Central Independent Living Services  
 North Central Montana Resource  
 Conservation & Development Area  
 North Valley Hospital Foundation  
 North Valley Music School  
 Northeast Montana Health Services  
 Charitable Foundation  
 Northern Plains Resource Council  
 Northern Rockies Educational Services  
 Northern Rockies Heritage Center  
 Northwest Connections—Environmental  
 & Cultural Resource Center  
 Northwest Montana United Way Inc.  
 NW Montana Headstart  
 NW Montana Veterans Stand Down  
 Nye Community Foundation  
 Old Trail Museum  
 Oneness Project  
 Opportunities  
 Opportunity Link  
**Opportunity Resources**  
 Our Montana  
 Outdoor Writers Association of America  
 Pad For Paws Foundation  
 Parents Let's Unite for Kids—PLUK  
**Paris Gibson Square**  
 Park County Community Foundation  
 Park County Friends of the Arts Danforth  
 Parmly Billings Library Foundation  
 People First of Montana  
**Piegan Institute**  
 Plains Justice  
**Planned Parenthood of Montana**  
 Polar Oceans Research Group  
 Pompeys Pillar Historical Association  
**Poverello Center**  
 Prayer Lodge  
 Pregnancy Resource Center of Helena  
**Prickly Pear Land Trust**



March of Dimes, Billings





Project WET Foundation  
Quality Life Concepts Inc.  
Queen City Ballet Company  
READI Workforce Training Systems  
Ranchers Stewardship Alliance  
Ravalli County Council on Aging  
**Ravalli Services Corporation**  
Reach Out & Care Wheels  
Red Lodge Area Community Foundation  
**Region IV Family Outreach Residential Support Services**  
Resource, Support & Development  
Richland Opportunities  
Rim Country Land Institute  
**Rimrock Opera Company**  
RiverStone Health Foundation  
Rocky Mountain Development Council  
Rocky Mountain Elk Foundation  
Rocky Mountain Front Community Foundation  
Rocky Mountain Front Weed Roundtable  
Ronald McDonald House Charities of Montana  
Ruby Habitat Foundation  
Ruby Valley Hospital Foundation  
Run Wild Missoula  
Rural Dynamics  
Rural Employment Opportunities  
Rural Landscape Institute  
Ryan United  
S.A.V.E. Student Advocates for Valuing the Environment  
**SAFE—Supporters of Abuse Free Environments**  
**SAFE Harbor**  
**Sanders County Coalition For Families**  
Sanders County Community Development Corporation  
Second Chance Homes  
Seeley Lake Community Foundation  
Selway-Bitterroot Foundation  
Sheridan Health Care Foundation  
SightLife

Sixth Judicial District CASA GAL  
Smelter City Family Development  
Snowy Mountain Development Corporation  
Southwestern Montana Family YMCA  
**Special K. Ranch**  
Special Olympics Montana  
Spina Bifida Association of Montana

Support Group  
**Spring Meadow Resources**  
St. John's Lutheran Hospital  
St. Luke Community Healthcare Foundation  
St. Patrick Hospital & Health Foundation  
St. Peter's Hospital Foundation  
**St. Vincent DePaul Society**  
**Stafford Animal Shelter**  
**STEP**

Stevensville Community Foundation  
Stillwater Historical Society & Museum of the Beartooths

**Student Assistance Foundation**  
Sun River Watershed  
Sunburst Community Service Foundation Inc.  
Sunburst Unlimited

Susan G. Komen for the Cure—Montana Affiliate

Sustainable Business Council  
Sustainable Obtainable Solutions

**Swan Ecosystem Center**  
**Swan View Coalition**

Sweet Grass Health & Wellness Foundation  
Sweet Medical Center Inc.  
Sweetgrass Development, EDD

Systems for Environmental Management  
Tamarack Grief Resource Center  
Templed Hills Baptist Camp  
Teton Medical Center Foundation

The Cinnabar Foundation  
The Grreat Program  
The Haynes Foundation

The Heritage Museum  
The Nature Conservancy

**The Nurturing Center**



West Mont, Helena

The People's Partners for Community Development  
The Policy Institute  
**The Samaritan House**  
The Simple Gifts Project  
The Traveling School  
The Tributary Fund  
The University of Montana Foundation  
The Western Montana Chapter  
Three Mile Lone Rock Community Foundation

**THRIVE**  
Travelers' Rest Preservation & Heritage Association

Treacy Company  
Tri-County Network Against Domestic & Sexual Violence

Trout Conservancy of Montana  
**Tumbleweed Runaway Program**

Turning the Wheel  
Two Rivers Economic Growth

Uganda Orphans Fund  
United Way of Butte & Anaconda

**United Way of Cascade County**  
United Way of Hill County

**United Way of Lewis & Clark County**

United Way of Missoula County  
United Way of Yellowstone County Inc.

University of Montana Western Foundation  
Upper Swan Valley Historical Society

Valley County Community Foundation  
Victim-Witness Assistance Services Inc.

**Violence Free Crisis Line**  
Vital Ground Foundation

Voices of Hope  
Watershed Education Network

**Watson Children's Shelter**  
**West Mont**

West Yellowstone Foundation  
Western Heritage Center

Western Montana Area VI Agency on Aging  
Western Montana Equine Rescue

& Rehabilitation  
**Western Sustainability Exchange**

Whitefish Community Foundation  
Whitefish Lake Institute

**Whitefish Theatre Co.**  
Wild Rockies Field Institute

Wild Skies Raptor Center  
Wilderness Watch Inc.

Willow Creek Nutrition Program  
Women in Action

**Womens Opportunity Resource—W.O.R.D.**

**Women's Resource Center**



Thrive, Bozeman

Women's Voices For The Earth  
Working Dogs for Conservation Foundation  
**Working for Equality & Economic Liberation (WEEL)**

WorkSafeMT  
World Affairs Council of Montana

World Museum of Mining  
WW Idea

Yellowstone AIDS Project Inc.  
Yellowstone Art Museum

**Yellowstone Association**  
**Yellowstone National Park**

Yellowstone Ballet Company  
**Yellowstone Boys & Girls Ranch**

Yellowstone Boys & Girls Ranch Foundation  
Yellowstone Business Partnership

Yellowstone CASA  
Yellowstone Conference

United Methodist Foundation  
Yellowstone Country Guardians

**Yellowstone County Council on Aging**  
**Yellowstone Ecological Research Center**

Yellowstone Gateway Museum of Park County  
**Yellowstone Historic Center**

Yellowstone Park Foundation  
Yellowstone River Parks Association Inc.

Young Parents' Education Center  
Youth Dynamics

Youth Enhancement Services  
Youth Homes Inc.

Youth Image Project  
Youth

YWCA of Helena  
**YWCA of Missoula**

YWCA of Billings Endowment Foundation  
**YWCA of Great Falls—Mercy Home**

ZooMontana  
Zootown Arts Community Center



## AFFILIATE MEMBERS

Allegra Marketing Print & Web  
Allison Baker  
ALPS Foundation Services  
Amy Vaughan  
Anderson ZurMuehlen  
Ascent Strategic Development  
Associated Employers  
Banc Certified Merchant Services  
Bancserve, Inc.  
Birds & Bees, LLC  
Blackfeet Community Endowment Fund  
Blue Cross Blue Shield of Montana  
Bob Gilbert  
Bob Walker  
Brad & Susan Robinson  
Broadwater Community Foundation  
Carol Bronson  
Carrie Kolb  
Carter County Community Foundation  
Cascade County Retired Senior Volunteer Program  
Cassie Carter  
Christina Boyer  
Christopher "Kit" Gillem  
Cinch Design & Communications  
Colette Bernica  
Colleen Asby  
Columbus Community Foundation  
Culbertson Community Foundation  
Darci Hertz  
Debbie Richert  
Debbie Singer  
Destination Missoula  
Diane Herrick  
Dorcie Dvarishkis  
Douglas Koester  
Downtown Helena BID  
Elyse Rioux  
Extension Service Montana State University  
F.A.I.R. Foundation  
First Interstate BancSystem Foundation  
First Nonprofit Companies  
First Nonprofit Insurance Company  
Gallatin County DUI Task Force  
Gallatin Public Affairs  
Galusha Higgins & Galusha  
Glen Newhart, CFRE  
Good With Numbers, LLC  
Hill County Community Foundation  
Houseworth Consulting, LLC  
Insurance Coordinators of Montana  
Invisage Consulting LLC  
Jacqueline Isaly

Jefferson Local Development Corporation  
Jenna Tomiello  
Jill Washburn  
John & Melanie Dayton  
John Chart & Teresa Geremia-Chart  
Joseph Eve Certified Public Accountants  
Judd Accounting Service  
Junkermier, Clark, Campanella, Stevens PC  
Katie Manion  
Kari Donaldson  
Kathleen O'Leary  
Kathy Kelliher  
Kerri Brown  
Lauren Goeddel  
Leila Farnum  
Leissa Wages  
Leo & Associates, Foundation  
& Nonprofit Services  
Magpie Techwriting  
Marcie Duaine  
Meghan Thompson  
Melissa Dulin  
Michael Krug  
Michael Noyes  
Monitor Liability Managers  
Montana Association of Community  
Disability Services

Montana Conservation Voters  
Montana Correctional Enterprises  
Montana Nurses Association  
Montana Public Radio  
Montana State University—Northern  
Montana's Glacier Country  
Mountain West Benefits  
MSU Office for Community Engagement  
Nina Smith  
NTEN  
O.P. & W.E. Edwards Foundation  
Pat Seiler  
Patty Dean  
Patty White  
Payne Financial Group  
Phil & Pat Grimm  
Phil Drake  
Phillips County Community Foundation  
POSAO Strategies  
PPL Montana, LLC  
Pratt & Associates  
PSIA-NRM  
Pyron Technologies, Inc.  
Qgiv, Inc.  
Randall Knowles  
Redwater Community Foundation  
Richland County Community Foundation

River Rock Resources  
Ruthann Knudson  
Sage Solutions Nonprofit Consulting, LLC  
Sandra Prophet  
Sherry Meador  
Sigri J. Thorn-Gildea  
Stephanie Hull  
Stillwater County Chamber of Commerce  
Sue Talbot  
Susan Near  
Susan Taylor  
Terry & Lou Magee  
The Open Book-Keeper, Inc.  
The School of Art  
Third Sector Services  
Tiffany Straza  
Tompkins & Peters CPA's, P.C.  
Trevia Bittinger  
Turner & Associates  
UM Office for Civic Engagement  
VALIC  
Wendy Bay Lewis  
Willis Research Services  
Worden Thane P.C.

## A Decade of Collaboration:

MNA has built strong partnerships with nonprofits and support organizations in Montana, the region, and nationally. This spirit of collaboration began 10 years ago when nonprofit leaders were asked about what the role of a state association should be, and to share their priorities for our work at the first town hall meetings in over 20 communities across Montana. Follow-up town halls were conducted in 2008 to inform MNA's new Business Plan. From advocacy to the creation of Principles and Practices; from providing member services to developing special projects like Build Montana—this culture of partnership with our members is evident in all of MNA's endeavors.

Our work at MNA is also supported by our relationships with our many partners: Through the National Council of Nonprofits we connect with over 35 state associations across the country; we are working with our regional partners in Alaska, Idaho, Oregon and Washington on capacity building and evaluation; and our many nonprofit, business, and public partners in Montana join us in our public policy, organizational development, community service, and philanthropy work.

We also encourage our members to build meaningful and supportive relationships with local networks and to become active members of sub-sector associations. Local nonprofit networks can be found in Bozeman, Missoula, the Flathead, eastern Montana, and the Native American communities. MNA provides opportunities throughout the year for members to network with one another at the conference and trainings, and online through resource sharing and social networking.

# PUBLIC POLICY

MNA's advocacy and public policy program seeks to deepen public understanding of nonprofits, give voice to nonprofit leaders in policy debates at the national, state and local levels, and build the capacity of nonprofit leaders to be effective advocates for their missions and broader nonprofit issues. Even before our first Nonprofit Day at the Montana State Capitol in 2007, MNA was hard at work building the structures, networks, knowledge-base, and credibility to serve as an effective lead advocate for Montana's nonprofit sector. Now ten years from start-up, our growing influence is already paying important dividends on policy matters vital to the health and well being of the nonprofit sector.

## thousands

of MNA member calls and emails have been received by policy makers regarding key nonprofit issues.

## Building Partnerships with National Leaders

In time, all successful leadership movements develop a rich network of connectivity, knowledge, resources, and influence that combine to affect change. The nonprofit sector is no different. One of MNA's most important partners is the National Council of Nonprofits that was founded in 1989 by a group of state association leaders across the country and has really come of age over the past twenty years. The National Council's most unique asset is its national-state-local network that operates through the 36 member State Associations, including MNA, across the country. Every day, the National Council's State Associations are working to build the capacity and organizational effectiveness of more than 24,000 local community-based nonprofit members that collectively serve tens of thousands of individuals and communities.

MNA was formally approved as a member in good standing of the National Council network in 2005 and has been an active member ever since. This partnership has allowed MNA to connect with our peers across the country to better serve our members, gain access to valuable knowledge and resources to share with our members, save money for nonprofits through group buying programs such as ReadyTalk teleconferencing, and—most importantly—raise our collective voices on nonprofit advocacy and public policy issues that matter at all levels of government. MNA works to contribute as much to the network as we receive in return. MNA is proud to partner with the National Council of Nonprofits.

## successfully lobbied

for passage of the Montana Charitable Endowment Tax Credit to build philanthropic support, the Serve America Act to encourage service and volunteerism, the Nonprofit Capacity Building Act to build strong organizations, the Patient Protection and Affordable Care Act to provide health insurance tax credits for small nonprofits, the HIRE Act to promote nonprofit job security and job growth, and more.

**“The Montana Nonprofit Association public policy program is legendary within the State Association network. MNA has secured critical support for nonprofit capacity building programs, health care reforms that benefit nonprofit employers, and the creation of nonprofit jobs. MNA's work has raised the overall profile of the Montana nonprofit community by promoting public awareness of the impact of nonprofits in communities throughout the state. The public policy work of MNA is a model for all State Associations and for nonprofits throughout the country.”**

—Tim Delaney, President/CEO of the National Council of Nonprofits



## 900

MNA members, community leaders, and legislators have attended Nonprofit Day at the State Capitol since 2007

## 357

nonprofit leaders have been trained in advocacy and lobbying skills



FIRST NONPROFIT  
DAY HELD AT  
STATE CAPITOL

FIRST OFFICE  
MANAGER  
HIRED

FIRST  
EDUCATION  
DIRECTOR HIRED

MNA GROUP  
BENEFITS TRUST  
CREATED

MNA SUCCESSFULLY LOBBIES  
TO EXTEND THE CHARITABLE  
ENDOWMENT TAX CREDIT  
THROUGH 2013

LUNCH AND LEARN  
TRAINING PROGRAMS  
HELD IN 8 COMMUNITIES  
ACROSS THE STATE

2007



# PRODUCTS & SERVICES

Since MNA first offered the Unemployment Insurance program in 2002, we have continued to offer our members high-quality products and services by leveraging our membership group-buying power to secure favorable prices on products that nonprofits need. In several instances, we have partnered with new vendors, increasing competition in Montana and improving the marketplace for our members. In this 10th year, we offer 22 programs that reduce administrative costs and enable members to direct more of their resources to their mission and program related activities.

**22**  
group buying  
programs that save  
nonprofits money  
are available to  
members of MNA

## Building Partnerships with Service Providers

MNA's Unemployment Insurance alternative program was the first group buying program offered to our members, and First Nonprofit Companies (FNC) has been our UI vendor from the start. Since 2002, our partnership has resulted in Montana nonprofits saving over \$2,127,725.00 on UI costs which have then been redirected back into communities and mission-related activities.

MNA's strong membership base is a key asset in bringing cost savings to the sector. Vendors recognize the value of our collective membership buying power and are grateful for the access to our loyal membership.

The success of this program is substantial, with FNC currently serving over 80 MNA members statewide, who have collectively saved millions of dollars over the years.

**\$2,100,000**  
saved by Montana nonprofits through  
MNA's Unemployment Insurance  
Alternative program since 2002

**5.9% increase**  
on health insurance premiums  
negotiated by MNA Group Benefits  
Trust in 2011—our cumulative 5-year  
increase is less than what most  
programs see in just one year

**100,000**  
views of nonprofit jobs posted on  
the MNA Career Center since 2005

"Throughout our years of working together, First Nonprofit Companies and MNA have built a strong relationship that has benefited MNA, their members, and our company. The value of our partnership with MNA is truly priceless. They have been one of the **fastest growing state association partners**, as well as **one of the most effective** in helping nonprofits understand how the MNA/FNC UI alternative program can save nonprofits thousands of dollars each year without exposing them to any budget uncertainty."

"MNA has exceeded our expectations as a partner, and we expect MNA to play a **vital role in benefiting both FNC and Montana nonprofits for many years to come.**"

—Cecelia Piazza, VP of Member Services at First Nonprofit Companies



**\$290,000**  
saved by MNA members since 2009  
on GrantStation database program

2008

2ND ROUND OF TOWN  
HALL MEETINGS  
TO DISCUSS MNA'S  
FUTURE DIRECTION

NONPROFIT WAGE  
& BENEFIT SURVEY  
PUBLISHED

NONPROFIT CONGRESS  
& FIRST LOBBY DAY  
ON CAPITOL HILL IN  
WASHINGTON DC

PRINCIPLES  
AND PRACTICES  
FOR NONPROFIT  
EXCELLENCE LAUNCHED

ONLINE RESOURCE  
CENTER CREATED  
FOR PRINCIPLES &  
PRACTICES

FIRST MARKETING &  
COMMUNICATIONS  
DIRECTOR HIRED

# RESEARCH & COMMUNICATIONS

Through our research and communications program, MNA seeks to deepen public understanding and awareness of nonprofit issues through timely and relevant research, information, and resources. MNA regularly publishes research on the size, scale and impact of the nonprofit sector in Montana and survey results about Montana nonprofit wages and benefits. We also make key resources on volunteerism, philanthropy, economics and policy available online by connecting with our partners at the state and national level. And, we share stories about MNA, our members, and the sector through print, radio, television, web-based, electronic messaging, and social media.

**1700**  
subscribers to MNA  
communications,  
more than 400 likes  
on Facebook, and  
over 605 followers on  
Twitter

## Building Partnerships with Government

At MNA, we know that involved citizens help make Montana a great place to live, work, recreate and raise a family. That is why MNA is proud to celebrate our long standing partnership with the Governor's Office of Community Service to promote and expand volunteer opportunities for all Montanans.

For a decade, MNA and the Governor's Office of Community Service have successfully partnered on trainings and conferences to ensure a vital nonprofit sector and develop the next generation of volunteer leaders and managers.

Our most recent partnership with the Governor's Office of Community Service recognizes that volunteers are vital to helping the nonprofits' capacity to build strong communities. Build Montana is the first statewide online portal that makes it easy for Montanans to search for volunteer opportunities anytime and anywhere in the state. A program of MNA, Build Montana also provides a place to search for nonprofits, learn about the impact of the nonprofit sector and make donations directly to organizations that are at work strengthening our communities. For more information, visit Build Montana at [www.buildmontana.org](http://www.buildmontana.org).

**"The Build Montana website  
makes it so easy for organizations  
to promote volunteer  
opportunities for citizens to  
serve their community."**

—Jan Lombardi, Director of the Governor's Office  
of Community Service



Jan Lombardi (right) at a project site with  
Montana Conservation Corps members

**42**  
stories about MNA  
were reported by  
radio, television and  
print news outlets  
since 2008

**250,000**  
visits to the MNA website this past  
year with 1,050,000 pages viewed

**all**  
of Montana's  
nonprofits are  
represented on  
MNA's Build  
Montana website

FIRST  
WEBINAR  
OFFERED

GRANTSTATION  
PRODUCT  
OFFERED

MONTANA  
FUNDERS TOUR  
HELD ACROSS  
THE STATE

MNA SUCCESSFULLY LOBBIES  
TO PASS THE **NONPROFIT  
CAPACITY BUILDING AND  
SERVE AMERICA ACTS**

NATIONAL COUNCIL OF NONPROFITS  
MOVES TO **FEDERATED  
MEMBERSHIP**. MNA MEMBERS ARE  
NOW MEMBERS OF THE COUNCIL.



# ORGANIZATIONAL DEVELOPMENT

MNA's organizational development program seeks to build effective, efficient, and sustainable nonprofits through Principles and Practices for Nonprofit Excellence, organizational self-assessment, self-help resources, technical assistance, and training and educational opportunities. To date, over 2,800 individuals, representing almost 2,000 organizations, have attended 74 trainings offered by MNA; we have responded to almost 800 technical assistance calls; over 100 online resources and links are available; and over 3000 people have attended MNA conferences.

**5000**  
visitors have accessed  
21,000 pages in the  
Principles and Practices  
resources section of the  
MNA website  
this past year

## Building Partnerships with Business

MNA is fortunate to have a partner like Anderson ZurMuehlen and Company P.C. in the business community. Their support of the nonprofit sector across the state, combined with their expertise in the areas of financial management and risk management has set the stage for an important cross-sector relationship for MNA.

This relationship started in 2007 when they were one of three major sponsors of the Lunch and Learn Series delivered in 8 communities throughout Montana. More recently, AZ provided speakers for 2 webinars and 4 seminars. And, this fall, MNA and Anderson ZurMuehlen will begin a partnership to provide technical assistance to MNA members in the area of Financial Management.

AZ has been a sponsor of every MNA Conference, sending participants and hosting an exhibitor table. They have also lent their expertise by presenting several break-out sessions in the Financial Management track and participating in all of our Consultant's Corner events. And this year, a team of 7 will deliver one of four pre-conference sessions on all aspects of nonprofit risk management.

**"Congratulations to the board and staff on MNA's 10-year anniversary of service to Montana's nonprofits! MNA provides valuable resources for Montana's nonprofit organizations. MNA makes life better for all Montanans."**

*—Don Laine, CEO of Anderson ZurMuehlen and Company P.C.*

**790**  
nonprofit leaders  
received technical  
assistance on nonprofit  
management issues from  
MNA since 2008, totaling  
343 hours of phone and  
email assistance

**600**  
students have enrolled  
in the University of  
Montana Nonprofit  
Administration Online  
program and 60%  
of them are MNA  
members

**3000**  
people have attended  
MNA's Annual  
Conference

**2000**  
Montana nonprofits  
have been served by  
MNA trainings



*Kim, Molly, & Steven of AZ & Co. volunteering on a Spirit of Service home project in Helena, May, 2011.*

UM PARTNERS WITH MNA  
TO LAUNCH **NONPROFIT  
ADMINISTRATION  
ONLINE PROGRAM**

**MEMBER2MEMBER  
CAMPAIGN**  
LAUNCHED IN MNA'S  
"MARCH TO 1000"

**MNA GOES SOCIAL**  
WITH TWITTER,  
FACEBOOK AND  
YOUTUBE

RELEASE OF NEW  
**MNA BUSINESS  
PLAN**

PARTNER  
ON **2010  
CENSUS**

COMMERCIAL &  
GENERAL **LIABILITY  
INSURANCE**  
OFFERED

**2010**

# THANK YOU

## to MNA's financial partners in 2010

### Foundations

First Interstate BancSystem Foundation  
High Stakes Foundation  
M.J. Murdock Charitable Trust  
Montana Community Foundation  
Mountain Sky Guest Ranch Fund  
O.P. & W.E. Edwards Foundation  
Oro Y Plata Foundation  
Paul G. Allen Family Foundation  
Qwest Foundation  
Salesforce.com Foundation  
Steele-Reese Foundation  
Treacy Company  
Dennis & Phyllis Washington Foundation

### Business

Anderson ZurMuehlen & Co., P.C.  
Blue Cross Blue Shield of Montana  
First Interstate Bank  
First Nonprofit Companies  
First Nonprofit Insurance Company  
Foundation Services—ALPS  
Gallatin Public Affairs  
GrantStation  
Insurance Coordinators of Montana  
Information Technology Core  
Job Target  
Junkermier Clark Campanella Stevens P.C.  
Monitor Liability Managers, Inc.  
Mountain West Benefit Solutions  
Payne Financial Group  
PPL Montana  
ReadyTalk  
Strategies 360

### Nonprofits, Associations, & Public Partners

Association of Fundraising Professionals  
—Montana Chapter  
Billings Chamber of Commerce—  
Convention & Visitors Bureau  
Billings Community Foundation  
Montana Arts Council  
Montana Correctional Enterprises  
Nonprofit Voter Engagement Network  
Office for Civic Engagement at the  
University of Montana  
Serve Montana—Montana Commission  
on Community Service  
University of Montana  
Western Montana Fund Raisers Association  
Yellowstone Boys & Girls Ranch Foundation

### Individuals

Cassie Carter / Ned Cooney / Bruce Day  
Marcia Eidel / Teresa Geremia-Chart  
Kit Gillem / Judy Held / Sue Herman  
Tom Jacobson / Sarah Levendusky  
Brian Magee / Terence & Mary Lou Magee  
Jono McKinney / Graydon Moll  
Terry Profota / Sheila Rice / Brad Robinson  
Jim Soft / Sue Talbot / Paul Tuss  
Andrea Vernon / Patty White

*Thank you to the many MNA volunteers  
and contractors who gave their participation,  
ideas, & energy to strengthen the nonprofit  
community in Montana.*

Gail Brockbank—Premier Planning  
Galen McKibben  
Betsy Hussey  
Annual Conference trainers & consultants  
Public Policy Council

## Building Partnerships with Montana Foundations

The growth of MNA could not have been possible without the support of foundations from the Montana philanthropic community. Whether it is support for our education and organizational development programs, our communications work, or making our conference possible every year, Montana foundations have seen both the potential and impact of supporting a statewide nonprofit association that works to strengthen Montana's nonprofit sector.

One of the first foundations to recognize and support MNA's work was Mountain Sky Guest Ranch Fund. Located in Montana's beautiful Paradise Valley, the employees of Mountain Sky provide significant funding each year to support the collaborative efforts of Park and Gallatin County nonprofits through their employee-supported fund. Even though Mountain Sky funds primarily in these counties, they recognize that MNA's work to promote the entire sector strengthens all of Montana's nonprofits and in turn, the nonprofits and communities that border the ranch. The Mountain Sky Guest Ranch Fund first provided support to MNA in 2003 to help hire MNA's first Executive Director and has continued their support every year.

**"We have had a long relationship with MNA because we value the work they do to strengthen the capacity of Montana nonprofits, the leadership they bring to advancing the vital role of the sector, and the nonprofit connections they foster through the delivery of resources that are critical to survival in a sparsely populated region. Montana's rural communities rely on local nonprofits to enhance their quality of life, and we know that MNA understands the unique needs of nonprofits located in and serving rural Montana."**

*—Tawnya Rupe, Fund Director, Mountain Sky Guest Ranch*



*Mountain Sky Guest Ranch employees at the Ranch in Emigrant MT*



# 2010 MNA FINANCIAL STATEMENTS

## STATEMENTS OF FINANCIAL POSITION

December 31, 2010 and 2009

### ASSETS

	2010	2009
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$114,468	\$83,725
Grants receivable, current portion	168,750	104,750
Accounts receivable	59,812	21,332
Prepaid expense	1,000	662
Total current assets	344,030	210,469

### PROPERTY & EQUIPMENT

Computers and equipment	32,168	32,168
Accumulated depreciation	(16,430)	(10,676)
Total property and equipment	15,738	21,492

### OTHER ASSETS

Long-term grants receivable, net	103,046	50,080
----------------------------------	---------	--------

### TOTAL ASSETS

**\$462,814    \$282,041**

## LIABILITIES & NET ASSETS

### CURRENT LIABILITIES

Accounts payable	\$15,820	\$1,801
Deferred membership dues	44,103	38,309
Payroll taxes payable	7,851	12,100
Accrued wages payable	24,002	30,730
Total current liabilities	91,776	82,940

### NET ASSETS

Unrestricted	71,713	27,114
Temporarily restricted	299,325	171,987
Total net assets	371,038	199,101

### TOTAL LIABILITIES & NET ASSETS

**\$462,814    \$282,041**

**\$550  
million**  
is the aggregate budget  
of MNA nonprofit  
members

## STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2010

	UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL
<b>REVENUES</b>			
Nonprofit member dues	\$ 95,382	\$ -	\$ 95,382
Affiliate member dues	13,200	-	13,200
Sponsorships	38,240	15,000	53,240
Discount product fees	80,088	-	80,088
Conference and training fees	76,880	-	76,880
Contributed support	23,588	305,466	329,054
Project Fees	24,750	-	24,750
Interest and dividends	1,026	-	1,026
	353,154	320,466	673,620
Net assets released from restrictions	193,128	(193,128)	-
<b>TOTAL REVENUE</b>	<b>546,282</b>	<b>127,338</b>	<b>673,620</b>
<b>EXPENSES</b>			
Program	414,025	-	414,025
Management and general	76,276	-	76,276
Fundraising	11,382	-	11,382
Total expenses	501,683	-	501,683
Increase in net assets	44,599	127,338	171,937
Net assets, beginning of year	27,114	171,987	199,101
<b>NET ASSETS, END OF YEAR</b>	<b>\$ 71,713</b>	<b>\$ 299,325</b>	<b>\$ 371,038</b>

**\$240  
million**  
in wages are earned by  
Montanans employed by  
MNA nonprofit members



**Montana Nonprofit Association**  
**celebrating 10 years**  
of strengthening Montana nonprofits

**proud member of**



National Voice • State Focus • Local Impact

**po box 1744 • helena MT 59624**  
**406.449.3717 • [www.mtnonprofit.org](http://www.mtnonprofit.org)**

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